

CURRICULUM VITA
Larry A. DiMatteo
Huber Hurst Professor of Contract Law & Legal Studies
University of Florida

PERSONAL

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Home Address 9503 SW 47th Lane
Gainesville, FL 32608

EDUCATION

Harvard Law School Cambridge, Massachusetts	LLM
Cornell Law School Ithaca, New York	JD (magna cum laude)
Monash University Victoria, Australia	Ph.D. (Business & Commercial Law)
State University of New York at Buffalo School of Social Sciences [Economics] Amherst, New York	BA (summa cum laude)
State University of New York at Buffalo School of Social Sciences [Political Science] Amherst, New York	BA (summa cum laude)

2017 Heremans Honorary Lectures on Law and Economics, KU Leuven, Belgium

2013 Senior Scholar Award, Academy of Legal Studies in Business

2013 Southeastern Conference Faculty Achievement Award

2013-present, Affiliate Professor, Levin College of Law

2012-present, Affiliate Professor, Center for European Studies

2011-2012 University of Florida Teacher-Scholar of the Year

2021 Fulbright Scholar, Slovakia (awarded)

2012 Fulbright Scholar, Bulgaria
Research Professor, Academy of Science, Institute of Legal Studies; Visiting
Professor, University of Sofia

TEACHING

Teaching Specialization/Interests

Contracts; Contract Theory; Comparative Contract Law; Commercial Law;
International Sales Law; International Business Transactions; International
Contracting; International Trade Law; Law for Entrepreneurs (Start-ups & Small
Business), Legal Aspects of Managing Technology; Jurisprudence; American
Legal System; Common Law Reasoning; Law and Technology

EXPERIENCE

Academic

Huber Hurst Professor of Contract Law & Legal Studies	2005-present
Affiliated Professor, Levin College of Law, University of Florida	2010-present
Affiliated Professor, Center for European Studies	2009-present
Visiting Professor, University of Bologna	2019
Visiting Professor, Lyon Catholic University	2018
Visiting Professor, State University Mohyla Academy (Ukraine).	2018
Visiting Professor, Jagiellonian University (Krakow).	2018
Visiting Professor, University of Torino (Turin).	2017-2018
Visiting Research Fellow, City University Hong Kong	2015-16
Visiting Professor, University of Warsaw	2013 & 2014
Fulbright Scholar Professorship, Sofia, Bulgaria Bulgarian Academy of Science, Institute for Legal Studies, University of Sofia	2012
Visiting Professor, Bocconi University, Milan, Italy	2012

Visiting Professor, University of Münster Law School Münster, Germany	2012
Leverhulme Trust Visiting Professor, University of Leicester School of Law	2009-12
Chairperson, Department of Management & Legal Studies	2003-2006
Associate Professor of Legal Studies Warrington College of Business Administration University of Florida Gainesville, Florida Awarded Tenure	2002-2005 2002
Assistant Professor of Legal Studies Warrington College of Business Administration University of Florida Gainesville, Florida	1999-2002
Assistant Professor of Business Law Graduate School of Business Administration University of Miami Coral Gables, Florida Awarded Tenure	1993-1999 1999

Professional

Hodgson, Russ, LLP, Buffalo, New York (Commercial, business, & real estate law practice)	1982-1984
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PUBLICATIONS (150)

Books and monographs (15)

DiMatteo, Larry A., C. Poncibo & M. Cannarsa (eds.), *Artificial Intelligence: Global Perspectives on Law and Ethics* (Cambridge University Press 2022)

DiMatteo, Larry A., et al., *International Sales Law* (C.H. Beck, Hart Publishing & Nomos Publishing 2016 & 2022)

DiMatteo, Larry A. (with André Janssen, Pietro Ortolani, Michel Cannarsa, Francisco de Elizalde & Mateja Durovic), *Lawyering in the Digital Age* (Cambridge University Press 2021)

DIMATTEO, LARRY A., *International Business Law & the Legal Environment: A Transactional*

Approach (1st ed. 2003, 2d ed. 2006 & 3d ed., 2016, 4th ed. 2021, Routledge)

DIMATTEO, LARRY A., *International Contracting Law* (1st ed. 2000, 2d ed. 2009, 3rd ed. 2013 & 4th ed. 2016, 5th ed. 2021 Wolters Kluwer Law International)

Kazakhstan Edition (2018)

Chinese Edition: *The Law of International Business Transactions* (Peking University Press 2004).

DiMatteo Larry A., Marta Infantino & Nathalie Potin, *Judicial Control over Arbitration Awards: Scope, Vacation, and Public Policy* (Cambridge University Press 2021)

DiMatteo, Larry A., Michel Cannarsa & Cristina Poncibo, *Cambridge Handbook on Smart Contracts, Blockchain Technology & Digital Platforms* (Cambridge University Press 2020)

DiMatteo, Larry A. & Chen Lei, *Chinese Contract Law: Civil and Common Law Perspectives* (Cambridge University Press 2018)

DiMatteo, Larry A & Martin Hogg, *Comparative Contract Law: British and American Perspectives* (Oxford University Press 2016)

DiMatteo, Larry A, ed., *International Sales Law: A Global Challenge* (Cambridge University Press 2014)

DiMatteo, Larry A, et al., *Commercial Contract Law: Transatlantic Perspectives* (Cambridge University Press 2013)

DiMatteo, Larry A. et al., *Visions of Contract Theory: Rationality, Bargaining and Interpretation* (Carolina Academic Press 2007)

DiMatteo, Larry A et al., *Law of International Sales: A Critical Analysis of the CISG* (Cambridge University Press 2005)

DiMatteo, Larry A, *Equitable Law of Contracts: Principles and Standards* (Transnational Publishers 2001)

DiMatteo, Larry A, *Contract Theory: Evolution of Contractual Intent* (Michigan State University Press 1998)

Law Journal Articles (76)

2000 Total Citations to work, including citations in about 400 law reviews, more than a dozen law cases including, 5 in Federal Courts, 1 in State Supreme Court, CISG Advisory Opinion, *Amicus Curiae* Brief to U.S. Supreme Court, and in Congressional Testimony)

76. Larry A. DiMatteo, Marta Infantino, Jingen Wang & Paola Monaco, *Once More unto the Breach: A Comparative Analysis of the Meaning of Breach in Contract Law*, 31 JOURNAL OF TRANSNATIONAL LAW & CONTEMPORARY PROBLEMS (2022)
75. Larry A. DiMatteo & Galyna Mykhailiuk, *Creating a comprehensive peaceful assembly law for Ukraine: Idea and ideal*, 29 NEW PERSPECTIVES 45 (2021)
74. Galyna Mykhailiuk & Larry A. DiMatteo, *Advancing the Rule of Law: Judicial Reform in the Ukraine*, ITALIAN LAW JOURNAL (2021)
73. Lei Chen & Larry DiMatteo, *Inefficiency of Specific Performance as a Contractual Remedy in Chinese Courts: An Empirical and Normative Analysis*, 40 NORTHWESTERN J. INT'L L. & BUS. 275 (2020)
72. Larry A. DiMatteo & Jiaying Christine Jiang, *Blockchain-Based Financial Services and Virtual Currencies: United States*, 8 J. EUROPEAN CONSUMER & MARKET L. (2019)
71. Wrbka, Stefan & Larry DiMatteo, *Comparative Warranty Law: Case of Planned Obsolescence*, 21 UNIVERSITY OF PENNSYLVANIA JOURNAL OF BUSINESS LAW (2019)
70. DiMatteo, Larry, *Human Capital and the Search for Originality*, BERKELEY JOURNAL OF BUSINESS LAW (2019)
69. DiMatteo, Larry & Stefan Wrbka, *Planned Obsolescence and Consumer Protection: The Unregulated Extended Warranty and Service Contract Industry*, 28 CORNELL JOURNAL OF LAW & PUBLIC POLICY 483 (2019)
68. DiMatteo, Larry A., *Smart Contracts: Are they Contracts and are they Smart?* 17 LA REVUE DES JURISTES DE SCIENCES PO 68 (2019)
67. DiMatteo, Larry & Cristina Poncibó, *Quandary of Smart Contracts and Remedies: Role of Contract Law and Self-Help Remedies*, 26 EUROPEAN REV. PRIVATE L. 805 (2019)
66. Ferreri, Silvia & Larry DiMatteo, *Terminology Matters: Dangers of Artificial Transplantation*, 37 BOSTON U. INT'L L.J. 35 (2019)
65. DiMatteo, Larry A., *Unframing Legal Reasoning: Recurrent and Epochal Change*, 27 SOUTHERN CALIFORNIA INTERDISCIPLINARY LAW JOURNAL 483 (2018)
64. DiMatteo, Larry A., *'Rule of Law' in China: The Confrontation of Formal Law and Cultural Norms*, 51 CORNELL INT'L L. REV. 1846 (2017)
63. DiMatteo, Larry A., *"Kindred Nursing Centers, L. P. v. Clark: Intersection of Constitutional and Agency Law with the Federal Arbitration Act"* GEO. WASH. U. L. REV: ON THE DOCKET (ONLINE) (May 2017)
62. DiMatteo, Larry A., *Justice, Fault, and Efficiency in Contract Law*, 3 ITALIAN LAW JOURNAL 37 (2017)

61. DiMatteo, Larry A., *When Penalties are not Penalties?—A Study of Judicial Reasoning* 88 GEO. WASH. U. L. REV. 1846 (2017)
60. C. Andersen, L. DiMatteo, A. Janssen & U. Schroeter, *Cost and Burden of Proof under the CISG – A Discussion amongst Experts*, 20 INTERNATIONAL TRADE & BUSINESS LAW REVIEW 203 (2017).
59. DiMatteo, Larry A., *Common Law Rule against Penalties Revisited: An American View of Cavendish Square and ParkingEye Ltd.*, ANNUARIO DEL CONTRATTO (2016)
58. Wang, Jingen & L. DiMatteo, *Chinese Reception and Transplantation of Western Contract Law*, 34 BERKELEY JOURNAL OF INT’L LAW (2016)
57. DiMatteo, Larry A., *Impossibility and Hardship in International Business Law* 22 JOURNAL OF INTERNATIONAL ECONOMIC LAW (2015) (China’s premier journal in international business and trade law)
56. DiMatteo, Larry & Virginia Maurer, *Choosing Values: Public-Private Relationships in a Global Economy*, 32 J. LEGAL STUD. EDUC. 313 (2015)
55. DiMatteo, Larry A., *Questioning the Ubiquitousness but Not the Value of Arbitration Carve-Outs*, FL. L. REV. Forum (2015)
54. DiMatteo, Larry A., *Behavioral Approach to the Common Law Penalty Rule*, 23 EUROPEAN PRIVATE LAW REVIEW 327 (2015)
53. DiMatteo, Larry A., *American Perspective on the Works of Hugh Beale*, 23 EUROPEAN PRIVATE LAW REVIEW 159 (2015)
52. DiMatteo, Larry A., *Contractual Excuse under the CISG: Impediment, Hardship and the Excuse Doctrines*, 27 PACE INT’L L. REV. 261 (2015)
51. DiMatteo, Larry A., *Contract Stories: Importance of Contextual Approach to Law*, 88 WASHINGTON LAW REVIEW 1287 (2013)
50. DiMatteo, Larry A., *How Innovative is the Common European Sales Law? Using the CISG as a Benchmark*, 18 CONTRATTO E IMPRESA /EUROPA 512 (2013)
49. DiMatteo, Larry A., *Principle of Fair and Equitable Decision-making in International Contract Arbitration and its Affinity to International Soft Law*, 1 CHINESE J. COMPARATIVE LAW 1 (Oxford University Press 2013).
48. DiMatteo, Larry A., *In the League of Gentlemen and Scholars*, 17 INTERNATIONAL TRADE & BUSINESS LAW REVIEW 304 (2014).
47. DiMatteo, Larry A., *CISG as Basis for Comprehensive International Sales Law*, 54 VILLANOVA LAW REVIEW 691 (2013)

46. DiMatteo, Larry A., *Enforceability of Arbitration Clauses in American Contract Law* ANNUARIO DEL CONTRATTO (2013)
45. DiMatteo, Larry A., *Contract Law as Core and Contract Law as Peripheral: Fifty Years of Contract Law Scholarship*, 50 AMERICAN BUSINESS LAW JOURNAL 1 (2012)
44. DiMatteo, Larry A., *Common European Sales Law: A Critique of Its Rationales, Functions, and Unanswered Questions*, 11 J. INT'L TRADE L. & POLICY 222 (2012)
43. DiMatteo, Larry A., *Parallel National and International Laws—Czech Law and the Proposed Common European Sales Law*, 3 CZECH YEARBOOK OF PUBLIC & PRIVATE INTERNATIONAL LAW 207 (2012)
42. Miller, Sandra & Larry A. DiMatteo, *Law in Context: Teaching Legal Studies through the Lens of Extra-Legal Sources*, 29 J. LEGAL STUDIES EDUC. 155 (2012) (HOEBER AWARD)
41. DiMatteo, Larry A. & Janssen, André, *Interpretive Uncertainty: Methodological Solutions for Interpreting the CISG*, 2 NETHERLANDS JOURNAL OF COMMERCIAL LAW 52 (2012)
40. DiMatteo, Larry A., *False Dichotomies in Commercial Contract Interpretation*, 11 J. INT'L TRADE L. & POLICY 27 (2012)
39. DiMatteo, Larry A., Robert Bird & Jason A. Colquitt, *Justice, Employment, and The Psychological Contract*, 90 OREGON LAW REVIEW 449 (2011)
38. DiMatteo, Larry A., *Scholarly Response to the Harmonization of International Sales Law*, 30 J. LAW & COMMERCE 1 (2011)
37. DiMatteo, Larry A., *Cosmopolitanism and the Private Law Text*, 5 EUROPEAN REVIEW OF PRIVATE LAW 669 (2011)
36. DiMatteo, Larry A., *Transformation of American Business Organizations: The Ascendancy of the Limited Liability Company*, 110 JOURNAL OF COMPARATIVE LAW 37 (2011)
35. DiMatteo, Larry A., *Critical Issues in the Formation of Contracts under the CISG*, 3 BELGRADE LAW REVIEW 67 (2011).
34. DiMatteo, Larry A. & Daniel Ostas, *Comparative Efficiency in International Sales Law*, 26 AMERICAN U. INTERNATIONAL LAW JOURNAL 102 (2011)
33. DiMatteo, Larry A & Blake D. Morant, *Contracts in Context and Contracts as Context*, 45 WAKE FOREST L. REV. 549 (2010).

32. DiMatteo, Larry A., *Enforcement of Penalty Clauses: A Civil-Common Law Comparison*, 5 INTERNATIONAL COMMERCIAL LAW JOURNAL 193 (2010).
31. DiMatteo, Larry A., *Strategic Contracting: Contract Law as a Source of Competitive Advantage*, 47 AMERICAN BUSINESS LAW JOURNAL 727 (2010).
30. DiMatteo, Larry A. & Samuel Flaks, *Beyond Rules*, 47 HOUSTON LAW REVIEW 297 (2010)
29. DiMatteo, Larry A., *Policing Limited Liability Companies through Contract Law*, 46 AMERICAN BUSINESS LAW JOURNAL 279 (2009)
28. DiMatteo, Larry A., *Contracts and Precedents*, 10 TENNESSEE JOURNAL OF BUSINESS LAW 262 (2009).
27. Thomas, Robert E. & DiMatteo, Larry A., *Harmonizing the International Law of Business Method and Software Patents: Following Europe's Lead*, 16 TEXAS INTELLECTUAL PROPERTY LAW JOURNAL 1 (2007) (lead article).
26. DiMatteo, Larry A., Symposium: *The Enduring Legacy of Wood v. Lucy, Lady Duff-Gordon: Cardozo, Anti-Formalism, and the Fiction of Non- Interventionism*, 28 PACE UNIVERSITY LAW REVIEW 315 (2007).
25. DiMatteo, Larry A. & Anenson, T. Leigh, *Teaching Law and Theory through Context: Contract Clauses in Legal Studies Education*, 24 JOURNAL OF LEGAL STUDIES EDUCATION 19 (2007) (Hoerber Award Winner for "Best Article")
24. DiMatteo, Larry A., *Penalties as Rational Response to Bargaining Irrationality*, 2006 MICHIGAN STATE LAW REVIEW 883 (2006).
23. DiMatteo, Larry A., *A Theory of Interpretation in the Realm of Idealism*, 5 DEPAUL BUSINESS & COMMERCIAL LAW JOURNAL 17 (2006)
22. DiMatteo, Larry A. & Rich, Bruce L., *A Consent Theory of Unconscionability: An Empirical Analysis of Law in Action*, 33 FLORIDA STATE LAW REVIEW 1067 (2006).
21. DiMatteo, Larry A., *Reason and Context: A Dual Track Theory of Interpretation*, 109 PENN STATE LAW REVIEW, 397-486 (2004) (lead article).
20. DiMatteo, Larry A., Dhooge, Lucien, Greene, Stephanie, Maurer, Virginia & Pagnattaro, Marisa, *The Interpretive Turn in International Sales Law: An Analysis of Fifteen Years of CISG Jurisprudence*, 24 NORTHWESTERN JOURNAL OF INTERNATIONAL LAW & BUSINESS 299-440 (2004) (Ralph Bunche Award Winner).
19. DiMatteo, Larry A., Dosanjh, Kiren, Frantz, Paul L., Bowal, Peter, & Stoltenberg, Clyde, *The Doha Declaration and Beyond: Giving a Voice to Non-Trade Concerns Within the WTO Trade Regime*, 36 VANDERBILT JOURNAL OF TRANSNATIONAL LAW 95-160 (2003)

18. DiMatteo, Larry A., *Contract Talk: Reviewing the Historical and Practical Significance of the Principles of European Contract Law*, 43 HARVARD INTERNATIONAL LAW JOURNAL 569-581 (2002)
17. DiMatteo, Larry A., *International Internet Transactions and the New Problem of Business Method Patents*, 28 RUTGERS COMPUTER & TECHNOLOGY LAW JOURNAL 1 (2002).
16. DiMatteo, Larry A., *A Theory of Efficient Penalty: Eliminating the Law of Liquidated Damages*, 38 AMERICAN BUSINESS LAW JOURNAL 633-733 (2001) (Hoerber Award Winner for "Best Article")
15. DiMatteo, Larry A., *History of Natural Law Theory: Transforming Embedded Influences into a Fuller Understanding of Modern Contract Law*, 60 UNIVERSITY OF PITTSBURGH LAW REVIEW 839-921 (1999)
14. DiMatteo, Larry A., *Equity's Modification of Contract: An Analysis of the Twentieth Century's Equitable Reformation of Contract*, 33 NEW ENGLAND LAW REVIEW 265-364 (1999) (lead article)
13. DiMatteo, Larry A., *CISG and the Presumption of Enforceability: Unintended Contractual Liability in International Business Dealings*, Vol. 22 YALE JOURNAL OF INTERNATIONAL LAW 111-170 (1997).
12. DiMatteo, Larry A., *Counterpoise of Contracts: The Reasonable Person Standard and the Subjectivity of Judgment*, 48 SOUTH CAROLINA LAW REVIEW 293-356 (1997)
11. DiMatteo, Larry A., *International Contract Law Formula: The Informality of International Business Transactions*, 23 SYRACUSE JOURNAL OF INTERNATIONAL LAW & COMMERCE 67-111 (1997).
10. DiMatteo, Larry A. & Meagher, Michael J., *Broken Promises: The Failure of the 1920's Native-American Irrigation and Assimilation Policies*, 19 UNIVERSITY OF HAWAII LAW REVIEW 1-36 (1997)
9. DiMatteo, Larry A., *The Downside of Technology: Managing "Human Factors" Liability*, 47 LABOR LAW JOURNAL 303-309 (1996).
8. DiMatteo, Larry A., *The Norms of Contracts: The Fairness Inquiry and the "Law of Satisfaction"--A Nonunified Theory*, Vol. 24 HOFSTRA LAW REVIEW 349-454 (1995)
7. DiMatteo, Larry A., *Managing the Legal Factor: The Legal Implications of Business Decision-Making*, 4 J. LEGAL STUDIES IN BUSINESS 165-181 (1995).
6. DiMatteo, L. & Sacasas, R., *Credit and Value "Comfort" Instruments: Crossing the Line from Assurance to Legally Significant Reliance and Toward A Theory of*

Enforceability, 47 BAYLOR UNIVERSITY LAW REVIEW 357-423 (1995).

5. DiMatteo, Larry A., *Deconstructing the Myth of the “Infancy Law Doctrine:” From Incapacity to Accountability*, 21 OHIO NORTHERN UNIVERSITY LAW REVIEW 482 (1995)

4. DiMatteo, L., *Depersonalization of Personal Service Contracts: The Search for a Modern Approach to Assignability*, 27 AKRON LAW REVIEW 407-443 (1994).

3. DiMatteo, L. and Wiesner, D., *Academic Honor Codes: A Legal and Ethical Analysis*, Vol. 19, SOUTHERN ILLINOIS UNIVERSITY LAW JOURNAL 49-106 (1994).

2. DiMatteo, L. & Furry, K., *Reciprocity: A Workable Standard for Foreign Government Antitrust Standing?* 15 CORNELL INTERNATIONAL LAW JOURNAL 355 (1982)

1. DiMatteo, L., *Bank Participation in Export Trading Companies*, 5 ASILS INTERNATIONAL LAW JOURNAL 1 (1981)

Miscellaneous Journal Articles (20)

20. Book Review, ‘Reliance in the Breaking-Off of Contractual Negotiations.’ *Modern Law Review* (2020)

19. Book Review, ‘Acceleration of Technology and the Law,’ *European Private Law Review (ZEuP)* (Zeitschrift für Europäisches Privatrecht) (2020)

18. DiMatteo, Larry A., *Right to a Clean Environment: Role of Contracts and Contract Law*, 1 REV. KOPAONIK SCH. NATURAL L. 37 (2019)

17. DiMatteo, Larry A., *Developments in American Contract Law*, ANNUARIO DEL CONTRATTO (2019)

16. Book Review: ‘Persistence and Resurgence of Equity in the Common Law,’ *European Review of Private Law* (2019)

15. Book Review: CISG EXCLUSION AND LEGAL EFFICIENCY, 18 *Vindobona Law Journal* (Vienna) J. (2015)

14. Book Review, THE CONSTRUCTION OF COMMERCIAL CONTRACTS, 2014 *International Company & Commercial Law Review* 261 (2014).

13. Book Review, FAILURES OF AMERICAN CIVIL JUSTICE SYSTEM IN INTERNATIONAL PERSPECTIVE, *European Private Law Review* 225 (Zeitschrift für Europäisches Privatrecht) (2013)

12. DiMatteo, Larry A., *A Critical Analysis of the New European Sales Law*, 11 J. INT’L TRADE L. & POLICY 3 (2012) (special editor introductory essay).

11. DiMatteo, Larry A., *Resale Price Agreements No Longer Prohibited*, J. ACADEMY OF MARKETING SCIENCE (2008).
10. DiMatteo, Larry A., *Value of Legal Studies Research*, 43 AMERICAN BUSINESS LAW JOURNAL 608 (2006) (editor's corner)
9. DiMatteo, Larry A. & Marsnik, Susan J., "Active Learning in Legal Studies Education: Negotiating and Drafting of Contracts," 33 ACAD. LEGAL STUD. BUS. NATIONAL PROCEEDINGS (2004)
8. DiMatteo, Larry A., *Resolving International Contract Disputes*, American Arbitration Association, DISPUTE RESOLUTION JOURNAL 75-79 (1998).
7. DiMatteo, Larry A., *Trade Dress Infringement circa 1996*, 25 JOURNAL OF THE ACADEMY OF MARKETING SCIENCE 270-271 (1997).
6. Munter, Paul, Sacasas, Rene, & DiMatteo, Larry, *Employee Leasing's Legal Snares*, 79 JOURNAL OF MANAGEMENT ACCOUNTING 28-34 (1997).
5. DiMatteo, L. & Sacasas, R., *Employee Leasing*, 41 BUS. & ECON. REV. 16-20 (1995)
4. DiMatteo, L., Sacasas, R., & Munter, P., *Employee Leasing: Is It "A Safe Harbor"?*, 65 CPA JOURNAL 66-67 (Sept. 1995).
3. DiMatteo, L., *Advertising Consultants Have Standing to Sue under the Sherman Antitrust Act*, 22 JOURNAL OF THE ACADEMY OF MARKETING SCIENCE 92 (1994).
2. DiMatteo, L., *"Letter" And the "Spirit" of Corporate Ethics Codes: A Re-Examination of Purpose*, 20 BUSINESS & PUBLIC AFFAIRS 7-12 (Fall 1994).
1. DiMatteo, L., *Advertisers Beware: The Seventh Circuit Gives The FTC Free Rein in Deciding Whether Advertising is Deceptive*, 22 JOURNAL OF THE ACADEMY OF MARKETING SCIENCE 89 (1994).

Book Chapters (38)

38. L. DiMatteo, "Artificial Intelligence: The Promise of Disruption" in *Artificial Intelligence: Global Perspectives on Law and Ethics* (Cambridge University Press 2022)
37. L. DiMatteo, "Artificial Intelligence: Law, Ethics and Society," Fulbright Bulgaria Commission (2021)
36. L. DiMatteo, "Legal Tradition Bias in Interpreting the CISG: Hardship as Case in Point" in *The International Sales Contract: 40 years of the UN CISG* (Filippo Viglione & Sergio Garcia Long eds. Intersentia 2021).

35. DiMatteo, Larry A., “Law of Contracts in the 2021 Chinese Civil Code” in Javier Rodriguez (ed.), *New Chinese Civil Code* (University Externado de Colombia Publishing House 2021)
34. DiMatteo, Larry A., et al., “Road Forward: Promise and Danger” in *Lawyering in the Digital Age* (Cambridge University Press 2021)
33. DiMatteo, Larry A., Jiang Jiaying & R. Thomas, “Technology and the Future of Lawyering” in *Lawyering in the Digital Age* (Cambridge University Press 2021)
32. DiMatteo, Larry A., M. Infantino & N. Potin, “A Comparative Analysis of Arbitration as an Independent Dispute Resolution System” in L. DiMatteo, M. Infantino & N. Potin, *Judicial Control over Arbitral Awards: Scope, Vacation & Public Policy* (Cambridge University Press 2020)
31. DiMatteo, Larry A., “Judicial Control over Arbitral Awards in the United States” in L. DiMatteo, M. Infantino & N. Potin, *Judicial Control over Arbitral Awards: Scope, Vacation & Public Policy* (Cambridge University Press 2020)
30. DiMatteo, Larry A., “Private Law and the Circular Economy: Sustainability and Durability” in *O Direto Internacional Privado Europeu* (Aline Beltrame de Moura ed. 2019)
29. DiMatteo, Larry A., “Law of International Contracting” in James Devenney (ed.), *Research Handbook on Transnational Commercial Law* (delayed)
28. DiMatteo, Larry A., “Quest for Uniform Contract Law” in Andre Janssen & Hans Schulze-Nolte eds., *Research in Private Law and Beyond* (2019)
27. DiMatteo, Larry, “Sustainability and Contracts,” in *Taxation and Comparative Environmental Regulation within the Framework of the Right to Sustainable Development* (Antonio Cubero & Patricio Masbernat eds., Thomson Reuters 2019)
26. Passa, Barbara & L. DiMatteo, “Observations on the Technology on International Contract Law” in L. DiMatteo, M. Cannarsa & C. Pincibo eds., *Cambridge Handbook on Smart Contracts, Blockchain Technology & Digital Platforms* (Cambridge University Press 2019)
25. DiMatteo, Larry, M. Cannarsa & Cristina Pincibo, “Escaping Contract Law: Are Smart Contracts’ Contracts?” in L. DiMatteo, M. Cannarsa & C. Pincibo eds., *Cambridge Handbook on Smart Contracts, Blockchain Technology & Digital Platforms* (Cambridge University Press 2019)
24. DiMatteo, Larry & Cristina Pincibo, “Smart Contracts and Legal Remedies,” in L. DiMatteo, M. Cannarsa & C. Pincibo eds., *Cambridge Handbook on Smart Contracts, Blockchain Technology & Digital Platforms* (Cambridge University Press 2019)

23. DiMatteo, Larry A., “An American Perspective on the European Harmonization of Contract Law” in Francisco de Elizalde ed., *Uniform Rules for European Contract Law?* (Hart Publishing 2018)
22. DiMatteo, Larry A., “Consumer Sales Law in the United States,” *Comparative Consumer Sales Law* (Taylor & Francis 2018)
21. DiMatteo, Larry A. & Jingen Wang, “Chinese Contract Law and the CISG” in *Chinese Contract Law: Perspectives* (Cambridge University Press 2018)
20. Chen Lei & L. DiMatteo, “History of Chinese Contract Law” in *Chinese Contract Law: Perspectives* (Cambridge University Press 2018)
19. DiMatteo, Larry A., “Regulation of Share Economy: A Consistently Changing Environment” in R. Schulze & Staudenmayer eds., *Digital Revolution—Challenges for Contract Law in Practice* (Nomos & Hart Publishing 2016)
18. DiMatteo, Larry A., “Use of Soft Law in International Commercial Contract Arbitration” in *China and International Commercial Dispute Resolution* (Qiao Liu, Wenhua Shan & Xiang Ren eds., Brill/Martinus Nijhoff Publishers 2016)
17. DiMatteo, Larry A., Et al., “International Sales Law” in *International Sales Law: Principles, Law, and Practice* (C.H. Beck, Hart Publishing & Nomos Publishing 2016)
16. DiMatteo, Larry A., “Excuse and Hardship” in *International Sales Law: Principles, Law, and Practice* (C.H. Beck, Hart Publishing & Nomos Publishing 2016)
15. DiMatteo, Larry A., “Post-Contractual Obligations and Restrictions” in *International Sales Law: Principles, Law, and Practice* (C.H. Beck, Hart Publishing & Nomos Publishing 2016)
14. DiMatteo, Larry A., “Pre-Contractual Liability in the Common Law” in *International Sales Law: Principles, Law, and Practice* (C.H. Beck, Hart Publishing & Nomos 2016)
13. Cordetta-Moss & L. DiMatteo, “Long-Term Contracting” in *International Sales Law: Principles, Law, and Practice* (C.H. Beck, Hart Publishing & Nomos Publishing 2016)
12. DiMatteo, Larry A., “Legal Justification in Anglo-American Common Law” in *Legal Justification* (Kluwer Law International 2014)
11. DiMatteo, Larry A. & Qi Zhou, “Tale of Two Sales Laws” in *COMPARATIVE CONTRACT LAW: A TALE OF TWO COUNTRIES* (2014)
10. DiMatteo, Larry A., “CISG in National Courts,” in *International Sales Law: A Global Challenge* (Cambridge University Press 2014)

9. DiMatteo, Larry A., “The Global Challenge of International Sales Law” in *International Sales Law: A Global Challenge* (Cambridge University Press 2014)
8. DiMatteo, Larry A. & André Janssen, “Interpretive Methodologies in the Interpretation of the CISG” in *International Sales Law: A Global Challenge* (Cambridge University Press 2014)
7. DiMatteo, Larry A., “Future of International Sales Law,” in *International Sales Law: A Global Challenge* (Cambridge University Press 2014)
6. DiMatteo, Larry A., Qi Zhou, & Severine Saintier, “Transatlantic Perspectives: Fundamental Themes and Debates” in *Commercial Contract Law Transatlantic Perspectives* (Cambridge University Press (2013)
5. DiMatteo, Larry A., “Unifying International Sales Law” in *Commercial Contract Law Transatlantic Perspectives* (Cambridge University Press (2013)
4. DiMatteo, Larry A, George Siedel & Helena Haapio, “Strategic Contracting” in *Proactive Law* (DJØF Publisher: Copenhagen, DN 2012)
3. DiMatteo, Larry A., “The Curious Case of Transborder Sales Law: A Comparative Analysis of CESL, CISG, and the UCC” in Ulrich Magnus ed., *CISG and Regional Private Law* (Sellier European Publishers 2012)
2. DiMatteo, Larry A. “Case Law Precedent and Legal Writing” in *Methodology of the CISG* (André Janssen & Olaf Meyer eds., Sellier Publishers, 2009)
1. DiMatteo, Larry A. & Robert E. Thomas, “Unifying the International Law of Business Method and Software Patents” in *Global Challenge of Intellectual Property Rights* (Robert Bird & Subhash Jain eds., Edward Elgar 2008)

Case Studies (1)

“Choosing Values: Public-Private Relationships in a Global Economy” (supported by a grant from the Graham Center for Public Policy) (Won Indiana CIBER-ALSB Best International Case Study Award

PROFESSIONAL

Editorial and Officer Positions & Activities

Editorial Boards

Montenegro Law Review
Advisory Board

2021 to present

Jur (online arbitration start-up)

2020 to present

Scientific Board	
Journal of Strategic Contracting and Negotiation Editorial Board	2015 to present
Advisory Board, Bracton Law Journal (UK)	2015 to present
Academic Review Board University of Warsaw Journal of Comparative Law	2013 to present
Scientific Review Committee Annuario Del Contratto	2013 to present
Advisory Editor Melbourne Journal of International Law	2018 to present
Editorial board Review of the Kopaonik School (Serbia)	2019-2020
Discussant, ABLJ Invited Scholars Colloquium (Boston)	2013
Special Issue Editor, Journal of International Trade Law & Policy (“Proposed Common European Sales Law”)	2012
External Review Committee Boston College Carroll School of Management, Department of Business Law	2012
Advisory Editor Journal of Legal Studies in Business	2011 to present
Ad hoc Reviewer Journal of Business Ethics	2011
Ad hoc Reviewer Stanford Law Review	2010
Ad hoc Reviewer Law and Society Review	2010
Ad hoc Reviewer American Business Law Journal	2007 to present
Staff Editor Journal of Legal Studies in Business	2008 to present
National Delegate Southeastern Academy of Legal Studies in Business	2007 to 2009

Editor-in-Chief American Business Law Journal	2006
Senior Articles Editor American Business Law Journal	2003-2005
President Southeastern Academy of Legal Studies in Business	2006-07
President International Law Section Academy of Legal Studies in Business	2003
Editorial Board International Contract Adviser	2002-2003
Staff Editor American Business Law Journal	2001-2002
Ad hoc Reviewer American Business Law Journal	1996-2000
Advisory Editor International Business Law Journal	2000-2003
Staff Editor The Journal of Legal Studies Education	1996-1999
Ad Hoc Reviewer Journal of Public Policy & Marketing	2003-04

Professional and honorary organizations

Asian Society of International Law
American Association of Law Schools, Contract Law Section
European Law Institute
New York Bar (retired)
Florida Bar (inactive)
Society of Legal Scholars (United Kingdom)
Academy of Legal Studies in Business
American Society of International Law
British Institute of International & Comparative Law
Order of the Coif
Phi Beta Kappa
Southeastern Academy of Legal Studies in Business
International Law Section, Academy of Legal Studies in Business

Grants

Fulbright Scholar, \$16,000, 2022

Warrington College Research Grant (\$41,000), 2021

University of Florida, Research Grant (\$1,000), 2019

Warrington College Research Grant (\$41,000), 2020

Warrington College Research Grant (\$41,000), 2019

University of Florida, Research Grant (\$3,000), 2019

Warrington College Research Grant (\$42,000), 2018

Warrington College Research Grant (\$25,000), 2017

Warrington College Research Grant (\$25,000), 2016

Warrington College Conference Sponsorship (\$6,000), 2016

University of Florida, Research Grant (\$3,000), 2016

Warrington College Research Grant (\$20,000), 2015

Warrington College Research Grant (\$20,000), 2014

Levin College of Law Conference Grant (\$10,000), 2013

University of Florida, Research Grant (\$3,000), 2013

Warrington College of Business Administration Conference Grant (\$10,000), 2013

Warrington College of Business Administration Conference Grant (\$3,000), 2013

Center for International Business Education & Research (CIBER) Research Grant, 2013 (\$5,000), 2013

Warrington College Research Grant (\$35,000), 2013

Center for International Business Education & Research (CIBER) Research Grant, 2009-2012 (\$35,500), 2010-12

Fulbright Scholar, \$12,000

Warrington College Research Grant (\$35,000), 2012

Levin College of Law Conference Grant (\$7,500), 2011

Warrington College of Business Administration Conference Grant (\$30,000), 2011

University of Florida, Research Grant (\$3,000), 2011

Warrington College Research Grant, (\$25,000), 2011

Alachua Tourist Agency Grant (\$2,500), 2011

Graham Center Case Study Grant, (\$4,000), 2010

Warrington College Research Grant (\$25,000), 2010

Center for European Studies (CES) Course Enhancement Grant (2010) (\$3,000)

Leverhulme Trust Grant, United Kingdom (2009-12) (\$12,000)

Faculty Enhancement Grant (FEO), University of Florida (2009) (\$40,000)

Warrington College Research Grant (\$20,000), 2008

Center for International Business Education & Research (CIBER) Research Grant,
2000-2001 (\$5,000)

Previous Grants: \$125,000 (estimate)

Awards & Honors

2022 Fulbright Scholar Award, (Slovak Republic)

2018-19 Warrington College Graduate Teacher of the Year Award

2016-2017 "Heremans Lectures" on Law and Economics, KU Leuven, Belgium

Honorary Member, Romanian for Law & European Affairs (RELEA)

2013-14 Warrington College Graduate Teacher of the Year Award

2013 Southeastern Conference Faculty Excellence Award

Senior Scholar Award (Lifetime), Academy of Legal Studies in Business, 2013

Outstanding Paper Award Winner: "Common European Sales Law: A critique of its rationales, functions, and unanswered questions" published in *Journal of International Trade Law and Policy* (2012) (editorial board selection)

University of Florida Teacher-Scholar of the Year, 2011-12

Hoeber Excellence in Research, Best Article in *Journal of Legal Studies Education* (2012)

Fulbright Scholar Award, 2011-12 (Bulgaria)

Warrington College Nominee for University International Educator Award

“Larry A. DiMatteo Senior Scholar Award” established by Southeastern Academy of Legal Studies in Business (2010)

2010-11 Warrington College Graduate Teacher of the Year Award

Winner, Indiana University CIBER International Case Study Competition (2010) (co-authored with Virginia Maurer).

Co-Chair of Symposium entitled *Contract in Context: Identity, Power and Contractual Justice* sponsored by the WAKE FOREST LAW REVIEW (March 26, 2010).

2010 Undergraduate Teacher of the Year Award

Southeastern Academy of Legal Studies in Business “Best Paper Award” (2008).

Ralph C. Hoeber Award (Best Article in Volume 24 of *Journal of Legal Studies Education*), Awarded by Academy of Legal Studies in Business, August 12, 2007.

Pacific Southwest Academy of Legal Studies in Business “Best Paper Award” (2006)

Ray August Award for Master Teacher of International Business Law, Academy of Legal Studies in Business (2005)

Ralph J. Bunche Award, “Best International Law Paper,” International Law Section, Academy of Legal Studies in Business (2003).

Ralph C. Hoeber Award (Best Article in Volume 38 of *American Business Law Journal*), Awarded by Academy of Legal Studies in Business, August 11, 2001.

Certificate of Appreciation for Contribution to the Literature for the Advancement of Management Accounting, Institute of Management Accountants, 1996-97.

University and College Service

Honors College Seminar, 2022

University of Florida, Fulbright Interview Committee, 2021

Specialized Graduate Programs Committee (2017-22)

Sabbatical Committee (Chair), 2016-17

University of Florida, Academic Personnel Board, 2013-15
Strategic Planning Committee, 2011-13
Chair, Research Subcommittee (Strategic Planning
Committee) Research Committee, 2011-13
Teaching Committee (Chair), 2011-2012
Teaching Committee, 2009-2012
Faculty Advisor, Student Microfinance Foundation, 2010 to 2012
Chair, Department of Management, 2003-06
Faculty Advisory Committee
Sabbatical Committee
FEO Awards Committee
Ph.D. Committee (Bruce Rich)
Hiring Committees
Peer Teaching Evaluations
Honors Thesis Supervisor
University Scholars Program
Pre-Law Advising

Research Presentations & Other Professional Activities (178)

178. Presenter

Topic: American Consumer Law
Sponsor: University of Galway
Date: February 14, 2022

177. Presenter

Topic: Evolution of Smart Contracts
Sponsor: European Law Student Association
Date: January 8, 2022

176. Panel Member

Topic: Defense of Doctoral Proposals
Sponsor: University of Rijeka
Date: December 10, 2021

175. Presenter

Topic: Contract Law in Common Law Countries: A Study in Divergence
Sponsor: London Centre Commercial & Financial Law/Jindal Global Law
School
Date: December 7, 2021

174. Presenter

Topic: Lawyering in the Digital Age
Sponsor: European Judicial Training Network (EJTN)
Date: December 1, 2021

173. Presenter

Topic: International Anti-Bribery Law
Sponsor: NUI Galway
Date: September 16, 2021

172. Presenter

Topic: Road to Academia
Sponsor: Cornell Law School Alumna Association
Date: August 19, 2021

171. Presenter

Topic: Restraints on Liquidated Damages
Sponsor: ABA's Professor's Corner
Date: July 13, 2021

170. Presenter

Topic: Artificial Intelligence in Health Care
Sponsor: European Law Student Association (ELSA, Sansari)
Date: May 24, 2021

169. Presenter

Topic: American Foreign Corrupt Practices Act as Precursor to OECD
Anti-Bribery Convention
Sponsor: NUI Galway
Date: April 29, 2021

168. Presenter

Topic: International Sales Law: UN Convention
Sponsor: University of Manchester International Programs
Date: March 18, 2021

https://ufl.zoom.us/rec/play/a7G_kk74TupqlrhRAczIUw5eHgRPUlxJs6nqlRHbUuWx_qYFJVA7wOYRbjLoNQQ6tFK017u_2Z2SwkY3.RejcPXVbaylvicSZ?continueMode=true&_x_zm_rtaid=phcweyNsSheoQzXN2g3BrQ.1623611083841.97593922a83e71f6a435ebf65fff7927&_x_zm_rhtaid=450

167. Presenter

Topic: Regulation of the Smart Contracts
Sponsor: University of Turku, Finland
Date: December 3, 2020

166. Presenter

Topic: Artificial Intelligence: Law, Society & Ethics
Sponsor: Fulbright Commission, Digital +/- Presence
Date: November 20, 2020

165. Presenter
Topic: Research Symposium: Developing Soft Skills
Sponsor: European Law Student's Association Webinar
Date: September 18, 2020
164. Presenter
Topic: Contract Law and the New Chinese Civil Code
Sponsor: University of Columbia Webinar
Date: July 16, 2020
163. Presenter
Topic: Blockchain Technology in the Context of LegalTech
Sponsor: Bilkent University
Date: March 12, 2020, Ankara
162. Presenter
Topic: Certainty of Damages
Sponsor: University of Bucharest
Date: March 8, 2020
161. Presenter
Topic: Judicial Control over Arbitral
Sponsor: Kopaonik School of Law
Date: December 15, 2019, Serbia
160. Presenter
Topic: Right to Clean Environment: Role of Contracts
Sponsor: Kopaonik School of Law
Date: December 14, 2019, Serbia
159. Moderator
Topic: Lawyering in the Digital Age
Sponsor: Allen & Overy
Date: October 18, 2019, Amsterdam, Netherlands
158. Presenter
Topic: American Legal System & Common Law Reasoning
Sponsor: University of Milan
Date: October 11, 2019, Milan, Italy
157. Presenter
Topic: Smart Contracts at the Intersection and Law Technology
Sponsor: Bocconi University
Date: October 8, 2019, Milan, Italy

156. Presenter
Topic: Law & Technology: Are Smart Contracts' Contracts?
Sponsor: Moldova State University
Date: October 4, 2019, Chisinau, Moldova
155. Presenter
Topic: Excuse and Hardship
Sponsor: Moldova State University
Date: October 3, 2019, Chisinau, Moldova
143. Discussant:
Topic: Contractual Disputes in the Age of Algorithmic Contracts
Sponsor: Academy of Legal Studies in Business
Date: August 8, 2019, Montreal, Canada
153. Presenter
Topic: Planned Obsolescence and the Circular Economy
Sponsor: University of Ferrara
Date: May 17, 2019, Ferrara, Italy
152. Presenter
Topic: Judicial Control over Arbitral Awards: United States
Sponsor: Catholic University of Lyon
Date: April 27, 2019, Lyon, France
151. Presenter
Topic: Force Majeure and Undue Hardship in International Sales Transactions
Sponsor: MAA International Commercial Law & Arbitration Conference
Date: April 12, 2019; Vienna, Austria
150. Presenter
Topic: Hardship under the Convention on Contracts for the International Sale of Goods
Sponsor: St. Petersburg State University
Date: March 27, 2019; St. Petersburg, Russia
149. Presenter
Topic: International Contracting: An American Perspective
Sponsor: St. Petersburg State University
Date: March 27, 2019; St. Petersburg, Russia
148. Presenter
Topic: Efficiency of European Contract Law
Sponsor: University of Bologna
Date: March 21, 2019; Bologna, Italy

147. Presenter
Topic: Efficiency of International Sales Law
Sponsor: University of Bologna
Date: March 8, 2019; Bologna, Italy
146. Presenter
Topic: Lost World of Law and Economics
Sponsor: Polish Association of Law and Economics
Date: October 16, 2018; Krakow, Poland
145. Presenter
Topic: American Contract Law
Sponsor: Jagiellonian University
Date: October 9, 2018; Cracow, Poland
144. Presenter
Topic: International Business Transactions
Sponsor: National University Mohyla Academy
Date: September 26, 2018; Kiev, Ukraine
143. Presenter
Topic: American Jury System
Sponsor: Catholic University of
Lyon Date: May 9, 2018; Turin, Italy
142. Presenter
Topic: Smart Contracts and Blockchain Technology
Sponsor: Catholic University of Lyon
Date: May 5, 2018; Lyon, France
141. Presenter
Topic: International Trade Finance: Documentary Credit Transactions
Sponsor: Catholic University of Lyon
Date: April 18-19, 2018; Lyon, France
140. Presenter
Topic: Comparative Sales Law
Sponsor: University of Trieste
Date: April 5, 2018; Trieste, Italy
139. Presenter
Topic: Rise of the American Limited Liability Company
Sponsor: University of Rijeka
Date: April 3; 2018; Rijeka, Croatia

138. Guest Arbitrator
Topic: CISG Problem: Student Competition
Sponsor: Moscow VIS Pre-Moot, Lomonosov University
Date: March 3, 2018; Moscow, Russia
137. Arbitrator
Topic: UN Convention on Contracts for the International Sale of Goods
Sponsor: Willem C. Vis International Commercial Moot Competition
Date: April 24-29, 2018, Vienna, Austria
136. Presenter
Topic: Incorporating General Conditions
Sponsor: Moscow VIS Pre-Moot
Date: March 2, 2018; Moscow, Russia
135. Presenter
Topic: Contract Interpretation: Formalism versus Contextualism
Sponsor: Kutafin Moscow State Law University
Date: March 1, 2018; Moscow, Russia
134. Presenter
Topic: International Contracting
Sponsor: Center of Private Law, Office of President
Date: February 28; 2018; Moscow, Russia
133. Presenter
Topic: International Sales Law for the Ukraine
Sponsor: Kiev-Mohyla Academy
Date: September 27-28, 2017; Kiev, Ukraine
132. Presenter
Topic: Aspects of International Sales Law
Sponsor: Belorussian State University, School of Law
Date: October 4, 2017; Minsk, Belarus
131. Presenter
Topic: Rule of Law in Chinese Private Law
Sponsor: Belorussian State University, School of International Relations
Date: October 5, 2017; Minsk, Belarus
130. Presenter
Topic: International Contract Interpretation
Sponsor: University of Sofia
Date: April 27, 2017; Sofia, Bulgaria

129. Presenter
Topic: Law of Contractual Excuse
Sponsor: University of Turin
Date: April 24, 2017; Turin, Italy
128. Arbitrator
Topic: UN Convention on Contracts for the International Sale of Goods
Sponsor: Willlem C. Vis International Commercial Moot Competition
Date: April 12, 2017, Vienna, Austria
127. Presenter
Topic: International Contracting: The Good, the Bad, and the Ugly”
Sponsor: University of Belgrade
Date: March 30, 2017; Belgrade, Serbia
126. Presenter
Topic: Aspects of International Contract Law
Sponsor: Kiev-Mohyla Academy
Date: March 17, 2017; Kiev, Ukraine
125. Presenter
Topic: Heremans Lectures: Law and Economics of Contract Law
Sponsor: KU Leuven
Date: March 2, 2017; Leuven, Belgium
124. Presenter
Topic: When a Penalty is Not a Penalty?—A Study in Judicial Reasoning
Sponsor: George Washington University Law School
Date: November 19, 2016; Washington, D.C.
123. Presenter
Topic: Unframing Legal Reasoning: Recurrent and Epochal Change
Sponsor: Obligations VIII Conference
Date: August 20, 2016; Cambridge University, UK
122. Closing Speech
Topic: Utility of European Contract Law Harmonization
Sponsor: IE University
Date: June 23, 2016; Segovia, Spain
121. Arbitrator
Topic: UN Convention on Contracts for the International Sale of Goods
Sponsor: Willlem C. Vis International Commercial Moot Competition East
Date: April 12, 2016, Hong Kong, China

120. Presenter
Topic: American Contract Law: Myths and Stirrings
Sponsor: City University of Hong Kong, School of Law
Date: April 20, 2016; Hong Kong, China
119. Presenter
Topic: CISG Influence on Chinese Contract Law
Sponsor: City University of Hong Kong
Date: April 16, 2016, Hong Kong, China
118. Presenter
Topic: Comparative Analysis of the CISG and UCC
Sponsor: International Chamber of Commerce-Hong Kong
Date: March 17, 2016, Hong Kong, China
117. Presenter
Topic: American and International Sales Law
Sponsor: University of Macau
Date: March 9, 2016, Macau, China
116. Presenter
Topic: Tenth Annual Generations in Arbitration Conference
Sponsor: CISG on the Burden of Proof and Legal Costs
Date: March 5, 2016, Hong Kong, China
115. Presenter
Topic: Hard-Soft Law Continuum in International Commercial Arbitration
Sponsor: Hong Kong Arbitration Association
Date: January 28, 2016, Hong Kong, China
114. Presenter
Topic: Negotiating International Business Contracts
Sponsor: Quanzhou Normal University, TSL School of Business
Date: November 9, 2015, Quanzhou, China
113. Presenter
Topic: Use of Soft Law in International Arbitration
Sponsor: City University of Hong Kong
Date: October 23, 2015, Hong Kong, China
112. Presenter
Topic: Contract and Consumer Sales Law in the United States
Sponsor: Conference on Consumer Sales Law, City University of Hong Kong
Date: October 14, 2015, Hong Kong, China

111. Presenter
Topic: The Rise of the Share Economy in the United States
Sponsor: Workshop, University of Münster and European Commission
Date: October 1, 2015, Münster, Germany
110. Presenter
Topic: Chinese Reception and Transplantation of Western Contract Law
Sponsor: Canadian Academy of Legal Studies in Business
Date: May 9, 2015, Toronto, Canada
109. Presenter
Topic: Evolution of Chinese Contract Law
Sponsor: 10th International Contract Law (UNLV)
Date: February 27, 2015, Las Vegas, Nevada
108. Presenter
Topic: European Integration: The Cases of Poland and Bulgaria
Sponsor: Center for European Studies
Date: November 17, 2014, University of Florida
107. Presenter
Topic: A Case Study in Comparative Contract Law: Late Acceptance in Common, Civil, and Chinese Contract Laws
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 14, 2014, Savannah, Georgia
106. Presenter
Topic: Law of Penalties in the Civil and Common Law
Sponsor: University of Münster Law School; Center for European Private Law
Date: June 6, 2014, Münster, Germany
105. Presenter
Topic: An American Perspective on the Works of Professor Hugh Beale
Sponsor: University of Warwick Law School
Date: May 24, 2014, London, UK
104. Presenter
Topic: Comparative Sales Law: UCC, Polish Civil Code & the CISG
Sponsor: University of Warsaw Law School
Date: April 12, 2014, Warsaw, Poland
103. Presenter
Topic: International Contracting: The Good, the Bad & the Ugly
Sponsor: Common Law Society; University of Warsaw Law School
Date: April 5, 2014, Warsaw, Poland

102. Presenter

Topic: Comparative Anglo-American Sales Law
Sponsor: 9th International Law Conference (St. Thomas Law School)
Date: February 23, 2014, Miami, Florida

101. Presenter & Host

Topic: International Sales Law: Excuse of Contractual Breach
Sponsor: University of Florida
Date: September 27-28, 2013, St. Augustine, Florida

100. Presenter

Topic: Future of Contract Law Scholarship (with Hugh Beale)
Sponsor: Society of Legal Scholars
Date: September 3, 2013, Scotland

99. Presenter

Topic: A Tale of Two Sales Law: An American Perspective
Sponsor: University of Edinburgh
Date: August 30, 2013, Scotland

98. Co-Chair

Topic: Transatlantic Perspectives on Commercial Contract Law
Sponsor: University of Edinburgh
Date: August 30 to September 1, 2013, Scotland

97. Presenter

Topic: Use of Soft Law in International Commercial Arbitration
Sponsor: Academy of Legal Studies in Business
Date: August 10, 2013, Boston, MA

96. Discussant

Topic: Senior Scholar Colloquium
Sponsor: Academy of Legal Studies in Business
Date: August 7, 2013, Boston, MA

95. Presenter

Topic: Publishing in Other Disciplinary and Foreign Law Journals
Sponsor: Academy of Legal Studies in Business
Date: August 7, 2013; Boston, MA

94. Presenter

Topic: How Innovative is the Common European Sales Law? Using the CISG as Benchmark
Sponsor: University of Münster, Seminar on Common European Sales Law
Date: June 25, 2013 Münster, Germany

93. Presenter
Topic: Comparative Analysis of the CESL and the CISG with some Insights from the American Uniform Commercial Code
Sponsor: University of Münster, Guest Lecture
Date: June 21, 2013 Münster, Germany
92. Presenter
Topic: International Contracting
Sponsor: University of Catania
Date: June 17-18, 2013, Catania & Ragusa, Italy
91. Presenter:
Topic: Soft Law in International Commercial Arbitration
Sponsor: Silk Road International Workshop and Roundtable Series on International Economic Law, co-organized by Xi'an Jiaotong University School of Law and the Silk Road Institute for International and Comparative Law (SRIICL)
Date: May 12, 2013, Xi' an, China
90. Presenter:
Topic: American Contract Theory
Sponsor: Shanghai School of Finance and Economics, University School of Law
Date: May 6, 2013, Shanghai, China
89. Presenter:
Topic: American Legal History and Legal Theory
Sponsor: University of Sheffield Law School
Date: April 15, 2013, Sheffield, UK
88. Presenter:
Topic: Unframing Legal Reasoning
Sponsor: UK IVR Annual Conference (Queen Mary Law School)
Date: April 12, 2013, London, UK
87. Presenter:
Topic: The Law's False Dichotomies
Sponsor: Midwest Academy of Legal Studies in Business
Date: March 1, 2013, Chicago, Illinois
86. Presenter:
Topic: The Curious Case of Transborder Sales Transactions
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 9, 2012, Miami, Florida

85. Presenter:
Topic: Law of International Sales Law
Sponsor: Bocconi University
Date: September 18-23, 2012, Milan, Italy
84. Presenter:
Topic: Cycle Theory of Legal Development: Eliminating Contract Law's False Dichotomies
Sponsor: Touro Law School
Date: September 11, 2012, Islip, New York
83. Presenter:
Topic: International Contracting and the Case for Penalty Clauses
Sponsor: University of Bremen
Date: June 19, 2012, Bremen, Germany
82. Presenter:
Topic: International Sales Law: Past, Present & Future
Sponsor: University of Münster
Date: June 12, 2012, Münster, Germany
81. Presenter:
Topic: CISG and the New Common European Sales Law
Sponsor: MAX-PLANCK-INSTITUT, Institute for Private and Comparative Law (invitation from Prof. Dr. Dr. Jürgen Basedow)
Date: May 14, 2012, Hamburg, Germany
80. Presenter:
Topic: International Contracting
Sponsor: VOUGA College
Date: May 27-9, 2012, Santa Maria de Feira, Portugal
79. Presenter:
Topic: "Application of Soft Law in Arbitration"
Sponsor: Jornada Sobre Arbitraje: Recientes reformas y perspectivas de futuro en el arbitraje nacional e internacional, Universidad de law Rioja
Date: April 27, 2012, La Rioja, Spain
78. Presenter:
Topic: Interpretive Uncertainty: Methodological Solutions for Interpreting the CISG (with André Janssen)
Sponsor: The Annual Conference of the Netherlands Journal of Commercial Law: 20 years CISG in the Netherlands, Molengraaff Institute of Private Law, University of Utrecht
Date: April 20, 2012, Amsterdam, Netherlands

77. Presenter:
Topic: American Legal Thought: From Legal Realism to LAE
Sponsor: Common Law Society, Charles University
Date: April 18, 2012, Prague, Czech Republic
76. Presenter:
Topic: The Future of Sales Law in Europe: CISG and CESL
Sponsor: Czech Society of International Law, Charles University
Date: April 17, 2012, Prague, Czech Republic
75. Presenter:
Topic: Evolution of Law: Nathan Isaacs and Cycle Theory
Sponsor: American Association of Law Schools
Date: January 5, 2012, Washington, D.C.
74. Presenter:
Topic: Strategic Contracting
Sponsor: Copenhagen Business School
Date: December, 1, 2011, Copenhagen, Denmark
73. Presenter:
Topic: “CISG in National Courts”
Sponsor: Center for Business Education & Research
Date: November 12, 2011, Gainesville, Florida
72. Presenter:
Topic: Leverhulme Trust Lecture: “Cycle Theory of Legal Evolution”
Sponsor: University of Leicester
Date: September 11, 2011, Leicester, UK
71. Presenter:
Topic: “Harmonization of International Sales Law”
Sponsor: Sheffield University
Date: September 9, 2011, Sheffield, UK
70. Presenter:
Topic: “An ‘All the Above’ Theory of Legal Development”
Sponsor: Society of Legal Scholars
Date: September 7, 2011, Cambridge University
69. Presenter:
Topic: “Comparative Analysis: CISG, UCC & BGB”
Sponsor: University of Hokkaido
Date: June 24, 2011, Sapporo, Japan

68. Presenter:
Topic: “Critical Examination of International Sales Law”
Sponsor: University of Doshisha
Date: June 21, 2011, Kyoto, Japan
67. Presenter:
Topic: “Comparative Efficiency in International Sales Law”
Sponsor: University of Kobe
Date: June 16, 2011, Kobe, Japan
66. Presenter:
Topic: “Using the CISG in Practice”
Sponsor: Institute of International Business Law
Date: June 14, 2011, Tokyo, Japan
65. Presenter:
Topic: “The Global Challenge of International Sales Law”
Sponsor: Japanese Council on International Transactions
Date: June 11, 2011, Tokyo, Japan
64. Participant:
Topic: The European Union
Sponsor: University of Pittsburgh Center for International Business
Education & Research
Date: May 8-15th, Belgium
63. Co-Track Chair:
Topic: Business Law: Strategy, Patents, and Privacy Rights
Sponsor: Northeast Decision Sciences Institute
Date: April 14, 2011, Montreal, Canada
62. Panelist:
Topic: Proactive Law and Strategy
Sponsor: Northeast Decision Sciences Institute
Date: April 14, 2011, Montreal, Canada
61. Presenter:
Topic: “Critical Issues in the Formation of Contracts”
Sponsor: 6th Annual International Contracts Conference
Date: February 11, 2011, St. Petersburg, Florida
60. Arbitrator
Topic: UN Convention on Contracts for the International Sale of Goods
Sponsor: Willlem C. Vis International Commercial Moot Competition
Date: April 12, 2010, Vienna, Austria

59. Presenter & Co-Chair:

Topic: “Contract in Context and Contract as Context”
Sponsor: Wake Forest Law Review, Wake Forest Law School
Date: March 26, 2010, Winston-Salem, North Carolina

58. Presenter:

Topic: “Isaacs’ Cycle Theory of Legal Development”
Sponsor: Contract Law Conference, University of Las Vegas, Nevada
Date: February 2010

57. Presenter:

Topic: “Beyond Rules”
Sponsor: University of Michigan, Ross School of Business
Date: January 29, 2010, Ann Arbor, Michigan

56. Presenter:

Topic: Leverhume Trust Grant Lecture: “Empirical Legal Research Methodologies in Contract and Sales Law”
Sponsor: University of Leicester
Date: July 23, 2009, Leicester, United Kingdom

55. Presenter:

Topic: “Comparative Analysis: UCC, BGB, and the United Nations Convention on Contracts for the International Sale of Goods”
Sponsor: University of Muenster
Date: July 17, 2009, Muenster, Germany

54. Presenter:

Topic: “The Commonality of U.S.-German Sales Law”
Sponsor: Johannes Gutenberg University
Date: July 14, 2009, Mainz, Germany

53. Judge: Student Team, International Commercial Arbitration Moot

Sponsor: University of Florida College of Law
Date: March 23, 200

52. Presenter

Topic: “Conservative Legal Realism: Nathan Isaacs, Jewish Law & Modern Legal Theory”
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 7, 2008; Atlanta

51. Presenter:

Topic: “Drafting through Precedents”
Sponsor: Emory Law School
Date: May 31, 2008; Atlanta

50. Lecture:

Topic: “International Business Methods and Software Patents”
Sponsor: McGill Law School
Date: March 27, 2008; Montreal

49. Judge:

Topic: Student Team, International Commercial Arbitration Moot
Sponsor: University of Florida College of Law
Date: February 25, 2008. Presenter:

48. Presenter:

Topic: “Sources of Law: A Comparative Analysis of Case & Arbitral Decisions Applying the CISG”
Sponsor: Queen Mary Law School, University of London, Centre for Commercial Law Studies.
Date: February 7, 2008; London

47. Presenter:

Topic: “Cardozo, Anti-Formalism, and the Fiction of Non-Interventionism”
Sponsor: Pace University Law School
Date: November 9, 2007: White Plains, NY

46. Presenter:

Topic: “Survival of the Efficient? An Economic Perspective on the United Nations Convention on Contracts for the International Sale of Goods’ Choice of Rules”
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 2, 2007; Memphis, TN

45. Presenter/Panelist

Topic: “Alphabet Soup: How the UCC, CISG, UNIFROIT Principles, UETA, E-SIGN, and the U.N. Electronic Communications Convention Interact in International Sales of Goods”
Sponsor: American Bar Association, Committee on UCC
Date: August 12, 2007; San Francisco

44. Presenter:

Topic: “Unifying the International Law of Software and Business Method Patents”
Sponsor: University of Connecticut, CIBER: The Global Challenge of IPR
Date: May 12, 2007, Storrs, CT

43. Presenter:

Topic: “A View of Consent in International Contracts”
Sponsor: International Contract Law Conference
Date: February 24, 2007, Houston, Texas

42. Presenter:
Topic: “The Problem of Business Methods and Software Patents: Harmonizing the International Patent System?”
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 3, 2006, Savannah, Georgia
41. Presenter:
Topic: “Penalties as Rational Response to Bargaining Irrationality”
Sponsor: Michigan State Law School
Date: March 30, 2006
40. Guest Lecture
Topic: “Comparative Corporate Governance”
Sponsor: University of Catania (Italy)
Date: (May 2-3, 2005)
39. Presenter:
Topic: “Editing Manuscripts”
Sponsor: American Business Law Journal Staff Meeting
Date: August 8, 2005, San Francisco, California
38. Co-Presenter:
Topic: “A Consent Theory of Unconscionability: An Empirical Study of Law in Action”
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 8, 2004, Miami, Florida
37. Panelist:
Topic: “International Legal Research and Publication”
Sponsor: Academy of Legal Studies in Business
Date: August 18, 2004, Ottawa, Canada
36. Presenter:
Topic: “Symposium: Integrating International Materials into the Classroom: Using International Sales-Contract Law in the Classroom”
Sponsor: Academy of Legal Studies in Business
Date: August 18, 2004, Ottawa, Canada
35. Presenter:
Topic: “Preparing Editorial Reviews of Manuscripts”
Sponsor: American Business Law Journal & Academy of Legal Studies in Business
Date: August 18, 2004, Ottawa, Canada

34. Presenter:
Topic: “Interpretation and Context: Contextualist Turn in American Contract Law
Sponsor: Southeastern Academy of Legal Studies in Business
Date: October 10, 2002; Orlando, Florida
33. Presenter and Panelist
Topic: “The Interpretive Turn in International Sales Law: Analysis of 15 Years of CISG Jurisprudence”
Sponsor: Academy of Legal Studies in Business
Date: August 16, 2003; Nashville, Tennessee
32. Presenter
Topic: “Behavioral Economics and Contract Law: Testing for Heuristics in the Negotiation of a Penalty Clause”
Sponsor: Academy of Legal Studies in Business
Date: July 30, 2002; Las Vegas, Nevada
31. Lecturer:
Topic: “Foundations of Contract Law”
Sponsor: Boston University School of Management
Date: October 10, 2001
30. Lecture:
Topic: “Liability Traps in the CISG”
Sponsor: Bentley College
Date: September 25, 2001
29. Moderator and Panelist
Topic: “The Future of the WTO”
Sponsor: Academy of Legal Studies in Business
Date: August 10, 2001; Albuquerque, New Mexico
28. Lecturer
Topic: “The Law of Cyberspace”
Sponsor: The Chautauqua Institute
Date: June 26-28, 2001; Chautauqua, New York
27. Presenter (Symposium)
Topic: “International Internet Transactions and Business Method Patents”
Sponsor: Rutgers Computer & Technology Law Journal
Date: April 12, 2001

26. Moderator and Panelist

Topic: Applying Law & Economics in Business Law Teaching & Research
Sponsor: Academy of Legal Studies in Business
Date: August 11, 2000; Baltimore, Maryland

25. Presenter

Topic: "A Theory of Efficient Penalty"
Sponsor: Academy of Legal Studies in Business
Date: August 12, 2000; Baltimore, Maryland

24. Moderator

Topic: "Contract Law in the 21st Century"
Sponsor: Academy of Legal Studies in Business
Date: August 12, 2000; Baltimore, Maryland

23. Presenter

Topic: "A Theory of Efficient Penalty: Eliminating the Law of Liquidated Damages"
Sponsor: Hurst Research Seminar, Warrington College of Business, University of Florida
Date: February 26, 2000

22. Lecturer

Topic: "Ethical Issues in the Global Business Arena"
Sponsor: The Chautauqua Institute
Date: July 3-6, 2000

21. Presenter

Topic: "Judicial Assault on Freedom of Contract: Reconciling Section 2-718 of the Uniform Commercial Code with Certainty of Contract"
Sponsor: Academy of Legal Studies in Business
Date: August 5, 1999; St. Louis, Missouri

20. Presenter

Topic: "Landmarks and Watersheds: Contract Law Scholarship in the 20th Century"
Sponsor: Academy of Legal Studies in Business
Date: August 7, 1999; St. Louis, Missouri

19. Panelist

Topic: "Publishing in Business Journals"
Sponsor: Academy of Legal Studies in Business
Date: August 5, 1999; St. Louis, Missouri

18. Judge
Topic: “Master Teacher Symposium”
Sponsor: Academy of Legal Studies in Business Date:
Date: August 4, 1999; St. Louis, Missouri
17. Moderator
Topic: “Law and Ethics”
Sponsor: Association of Practical & Professional Ethics
Date: February 27, 1999, Washington, D.C.
16. Presenter
Topic: “The United Nations Convention on Contracts for the International
Sale of Goods, the Practitioner, and the Entrepreneur”
Sponsor: Brandeis School of Law, University of Louisville
Date: February 12, 1999
15. Presenter
Topic: “The Evolution of Contractual Intent”
Sponsor: Stetson Law School, Tampa, Florida
Date: January 8, 1999
14. Guest Lecturer
Topic: “Contract Law and the Objective-Subjective Dialectic”
Sponsor: Loyola School of Law, New Orleans, Louisiana
Date: November 11, 1998
13. Presenter
Topic: “Equity's Modification of Contract: An Analysis of the Twentieth
Century's Equitable Reformation of Contract Law”
Sponsor: Academy of Legal Studies in Business
Date: August 20, 1998; San Diego, California
12. Presenter
Topic: “The 10th Anniversary of the United Nations Convention for the
International Sale of Goods”
Sponsor: Academy of Legal Studies in Business
Date: August 20, 1998; San Diego, California
11. Presenter
Topic: “The Inner Experience of Law: The Judicial Mind, Contract Law,
and the Objective-Subjective Dialectic”
Sponsor: Academy of Legal Studies in Business
Date: August 20, 1998; San Diego, California
10. Guest Lecturer
Topic: “Commercial Contract Practice”
Sponsor: University at Buffalo Law School
Date: January 5-9, 1998; Amherst, New York

9. Presenter

Topic: "The Evolution of Equity in Contract"
Sponsor: Hurst Research Seminar--University of Florida
Date: February 13-15, 1997

8. Panelist

Topic: "Incorporating the United Nations Convention on Contracts for the International Sale of Goods into the Law Curriculum"
Sponsor: Academy of Legal Studies in Business
Date: August 14, 1997; Atlanta, Georgia

7. Presenter

Topic: "A Theory of Contractual Justice"
Sponsor: Academy of Legal Studies in Business
Date: August 16, 1997; Atlanta, Georgia

6. Presenter

Topic: "International Business Correspondence and Unintended Contractual Liability"
Sponsor: Faculty, Cornell School of Hotel Administration
Date: February 4, 1997; Ithaca, New York

5. Presenter

Topic: "The United Nations Convention on Contracts for the International Sale of Goods and the Internationalization of Contracts"
Sponsor: Academy of Legal Studies in Business
Date: August 15, 1997; Atlanta, Georgia

4. Moderator

Topic: "Incorporating ADR into the Business Law Curriculum"
Sponsor: Academy of Legal Studies in Business
Date: August 13, 1997; Atlanta; Georgia

3. Presenter

Topic: "The United Nations Convention on Contracts for the International Sale of Goods"
Sponsor: Academy of Legal Studies in Business
Date: August 9, 1996; Quebec City, Canada

2. Moderator

Topic: "Constitutional Law"
Sponsor: Academy of Legal Studies in Business
Date: August 11, 1994; Dallas, Texas

1. Presenter

Topic: “Academic Honor Codes: A Legal and Ethical Analysis”
Sponsor: Academy of Legal Studies in Business
Date: August 11, 1994; Dallas, Texas