

CURRICULUM VITA
Larry A. DiMatteo
Huber Hurst Professor of Contract Law & Legal Studies
University of Florida

PERSONAL

Phone, Office (352) 392-0323
E-mail, Office larry.dimatteo@cba.ufl.edu
Home Address 9503 SW 47th Lane
Gainesville, FL 32608

EDUCATION

Harvard Law School Cambridge, Massachusetts	LLM	
Cornell Law School Ithaca, New York	JD	(magna cum laude)
Monash University Victoria, Australia	Ph.D. (Business & Commercial Law)	
State University of New York at Buffalo School of Social Sciences [Economics] Amherst, New York	BA	(summa cum laude)
State University of New York at Buffalo School of Social Sciences [Political Science] Amherst, New York	BA	(summa cum laude)

2013 Senior Scholar Award, Academy of Legal Studies in Business

2013 Southeastern Conference Faculty Achievement Award

2011-2012 University of Florida Teacher-Scholar of the Year

2012 Fulbright Scholar Professorship, Bulgaria

Research Professor, Academy of Science, Institute of Legal Studies; Visiting Professor,
University of Sofia

TEACHING

Teaching Specialization/Interests

Contracts; Commercial Law; Sales; International Business Transactions; International Sales Law; International Trade Law; Contract Theory Seminar; Law for Entrepreneurs

EXPERIENCE

Academic

Huber Hurst Professor of Contract Law & Legal Studies	2005-present
Affiliated Professor, Levin College of Law, University of Florida	2010-present
Affiliated Professor, Center for European Studies	2009-present
Visiting Research Fellow, City University Hong Kong	2015-16
Visiting Professor, University of Warsaw Law School	2014
Fulbright Scholar Professorship, Sofia, Bulgaria Bulgarian Academy of Science, Institute for Legal Studies University of Sofia	2012
Visiting Professor, Bocconi University, Milan, Italy	2012
Visiting Professor, University of Münster Law School, Münster, Germany	2012
Leverhulme Trust Visiting Professor, University of Leicester, School of Law	2009-12
Chairperson, Department of Management & Legal Studies	2003-2006
Associate Professor of Legal Studies Warrington College of Business Administration University of Florida Gainesville, Florida	2002-2005
Awarded Tenure	2002
Assistant Professor of Legal Studies Warrington College of Business Administration University of Florida Gainesville, Florida	1999-2002

Assistant Professor of Business Law Graduate School of Business Administration University of Miami Coral Gables, Florida	1993-1999
Awarded Tenure	1999
Adjunct Professor, University at Buffalo Law School Amherst, New York	
<i>International Business Transactions</i>	1999
<i>Commercial Contract Practice</i>	1998

Professional

Hodgson, Russ, LLP, Buffalo, New York (Commercial, business, & real estate law practice)	1982-1984
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PUBLICATIONS

Books and monographs

DiMATTEO, LARRY A. & CHEN LEI, CHINESE CONTRACT LAW: PERSPECTIVES (Cambridge University Press 2017) (accepted)

DiMATTEO, LARRY A., INTERNATIONAL BUSINESS LAW AND THE LEGAL ENVIRONMENT: A TRANSACTIONAL APPROACH (3d ed., Routledge 2017)

DiMATTEO, LARRY A., INTERNATIONAL CONTRACTING LAW (4th ed. Wolters Kluwer Law International) (2016)

DiMATTEO, LARRY A., ANDRE JANSSEN, ULRICH MAGNUS & REINER SCHULZE, INTERNATIONAL SALES LAW (C.H. Beck, Hart Publishing & Nomos Publishing 2016)

DiMATTEO, LARRY & MARTIN HOGG, COMPARATIVE CONTRACT LAW: BRITISH AND AMERICAN PERSPECTIVES (Oxford University Press 2016)

DiMATTEO, LARRY A., ed., INTERNATIONAL SALES LAW: A GLOBAL CHALLENGE (Cambridge University Press 2014)

DiMATTEO, LARRY A., ET AL., COMMERCIAL CONTRACT LAW: TRANSATLANTIC PERSPECTIVES (Cambridge University Press 2013)

DiMATTEO, LARRY A., INTERNATIONAL CONTRACTING LAW (3d ed. Wolters Kluwer Law International) (2013)

DiMATTEO, LARRY A., THE LAW OF INTERNATIONAL CONTRACTING (2d ed. Wolters Kluwer Law International) (2009)

DiMATTEO, ET AL., VISIONS OF CONTRACT THEORY: RATIONALITY, BARGAINING, AND INTERPRETATION (Carolina Academic Press 2007)

DiMATTEO, LARRY A. & DHOOGHE, LUCIEN, INTERNATIONAL BUSINESS LAW: A TRANSACTIONAL APPROACH (2d ed., Thomson/West) (2006)

DiMATTEO, ET AL., LAW OF INTERNATIONAL SALES: A CRITICAL ANALYSIS OF THE CISG (Cambridge University Press) (2005)

DiMATTEO, LARRY A. THE LAW OF INTERNATIONAL BUSINESS TRANSACTIONS (Peking University Press 2004).

DiMATTEO, LARRY A., LAW OF INTERNATIONAL BUSINESS TRANSACTIONS (West Publishing 2003)

DiMATTEO, LARRY A., EQUITABLE LAW OF CONTRACTS: PRINCIPLES AND STANDARDS (Transnational Publishers 2001)

DiMATTEO, LARRY A., THE LAW OF INTERNATIONAL CONTRACTING (Kluwer Law International 2000)

DiMATTEO, LARRY A., CONTRACT THEORY: THE EVOLUTION OF CONTRACTUAL INTENT (Michigan State University Press 1998)

Law Articles

1700 citations to work, including citations in about 400 law reviews, 6 law cases including, 5 in Federal Courts, 1 in State Supreme Court, CISG Advisory Opinion, *Amicus Curiae* Brief to U.S. Supreme Court, and in Congressional Testimony)

C. Andersen, L. DiMatteo, A. Janssen & U. Schroeter, *Cost and Burden of Proof under the CISG – A Discussion amongst Experts*, INTERNATIONAL TRADE & BUSINESS LAW REVIEW (2016) (accepted)

DiMatteo, Larry A., *Common Law Rule against Penalties Revisited: An American View of Cavendish Square and ParkingEye Ltd.*, ANNUARIO DEL CONTRATTO (2016) (in press)

Wang, Jingen & L. DiMatteo, *Chinese Reception and Transplantation of Western Contract Law*, 34 BERKELEY JOURNAL OF INT'L LAW (2016) (accepted)

DiMatteo, Larry A., *Impossibility and Hardship in International Business Law* 22 JOURNAL OF INTERNATIONAL ECONOMIC LAW (2015) (in press) (one of China's premier law journals; and the premier journal in international business and trade law)

DiMatteo, Larry & Virginia Maurer, *Choosing Values: Public-Private Relationships in a Global Economy*, 32 J. LEGAL STUD. EDUC. 313 (2015)

DiMatteo, Larry A., *Questioning the Ubiquitousness but Not the Value of Arbitration Carve-Outs*, FL. L. REV. Forum (2015)

DiMatteo, Larry A., *Behavioral Approach to the Common Law Penalty Rule*, 23 EUROPEAN PRIVATE LAW REVIEW 327 (2015)

DiMatteo, Larry A., *American Perspective on the Works of Hugh Beale*, 23 EUROPEAN PRIVATE LAW REVIEW 159 (2015)

DiMatteo, Larry A., *Contractual Excuse under the CISG: Impediment, Hardship and the Excuse Doctrines*, 27 PACE INT'L L. REV. 261 (2015)

DiMatteo, Larry A., *Contract Stories: Importance of Contextual Approach to Law*, 88 WASHINGTON LAW REVIEW 1287 (2013)

DiMatteo, Larry A., *How Innovative is the Common European Sales Law? Using the CISG as a Benchmark*, 18 CONTRATTO E IMPRESA /EUROPA 512 (2013)

DiMatteo, Larry A., *Principle of Fair and Equitable Decision-making in International Contract Arbitration and its Affinity to International Soft Law*, 1 CHINESE J. COMPARATIVE LAW 1 (Oxford University Press 2013).

DiMatteo, Larry A., *In the League of Gentlemen and Scholars*, INTERNATIONAL TRADE & BUSINESS LAW REVIEW (2013).

DiMatteo, Larry A., *CISG as Basis for Comprehensive International Sales Law*, 54 VILLANOVA LAW REVIEW 691 (2013)

DiMatteo, Larry A., *Enforceability of Arbitration Clauses in American Contract Law* ANNUARIO DEL CONTRATTO (2013)

DiMatteo, Larry A., *Contract Law as Core and Contract Law as Peripheral: Fifty Years of Contract Law Scholarship*, 50 AMERICAN BUSINESS LAW JOURNAL 1 (2012)

DiMatteo, Larry A., *Common European Sales Law: A Critique of Its Rationales, Functions, and Unanswered Questions*, 11 J. INT'L TRADE L. & POLICY 222 (2012)

DiMatteo, Larry A., *Parallel National and International Laws—Czech Law and the Proposed Common European Sales Law*, 3 CZECH YEARBOOK OF PUBLIC & PRIVATE INTERNATIONAL LAW 207 (2012)

Miller, Sandra & Larry A. DiMatteo, *Law in Context: Teaching Legal Studies through the Lens of Extra-Legal Sources*, 29 J. LEGAL STUDIES EDUC. 155 (2012) (HOEBER AWARD)

DiMatteo, Larry A. & Janssen, André, *Interpretive Uncertainty: Methodological Solutions for Interpreting the CISG*, 2 NETHERLANDS JOURNAL OF COMMERCIAL LAW 52 (2012)

DiMatteo, Larry A., *False Dichotomies in Commercial Contract Interpretation*, 11 J. INT'L TRADE L. & POLICY 27 (2012)

DiMatteo, Larry A., Robert Bird & Jason A. Colquitt, *Justice, Employment, and The Psychological Contract*, 90 OREGON LAW REVIEW 449 (2011)

DiMatteo, Larry A., *Scholarly Response to the Harmonization of International Sales Law*, 30 J. LAW & COMMERCE 1 (2011)

DiMatteo, Larry A., *Cosmopolitanism and the Private Law Text*, 5 EUROPEAN REVIEW OF PRIVATE LAW 669 (2011)

DiMatteo, Larry A., *Transformation of American Business Organizations: The Ascendancy of the Limited Liability Company*, 110 JOURNAL OF COMPARATIVE LAW 37 (2011)

DiMatteo, Larry A., *Critical Issues in the Formation of Contracts under the CISG*, 3 BELGRADE LAW REVIEW 67 (2011).

DiMatteo, Larry A. & Daniel Ostas, *Comparative Efficiency in International Sales Law*, 26 AMERICAN U. INTERNATIONAL LAW JOURNAL 102 (2011)

DiMatteo, Larry A & Blake D. Morant, *Contracts in Context and Contracts as Context*, 45 WAKE FOREST L. REV. 549 (2010).

DiMatteo, Larry A., *Enforcement of Penalty Clauses: A Civil-Common Law Comparison*, 5 INTERNATIONAL COMMERCIAL LAW JOURNAL 193 (2010).

DiMatteo, Larry A., *Strategic Contracting: Contract Law as a Source of Competitive Advantage*, 47 AMERICAN BUSINESS LAW JOURNAL 727 (2010).

DiMatteo, Larry A & Samuel Flaks, *Beyond Rules*, 47 HOUSTON LAW REVIEW 297 (2010)

DiMatteo, Larry A., *Policing Limited Liability Companies through Contract Law*, 46 AMERICAN BUSINESS LAW JOURNAL 279 (2009)

DiMatteo, Larry A., *Contracts and Precedents*, 10 TENNESSEE JOURNAL OF BUSINESS LAW 262 (2009).

DiMatteo, Larry A., *Resale Price Agreements No Longer Prohibited*, J. ACADEMY OF MARKETING SCIENCE (2008).

Thomas, Robert E. & DiMatteo, Larry A., *Harmonizing the International Law of Business Method and Software Patents: Following Europe's Lead*, 16 TEXAS INTELLECTUAL PROPERTY LAW JOURNAL 1 (2007) (lead article).

DiMatteo, Larry A., Symposium: *The Enduring Legacy of Wood v. Lucy, Lady Duff-Gordon: Cardozo, Anti-Formalism, and the Fiction of Non-Interventionism*, 28 PACE UNIVERSITY LAW REVIEW 315 (2007).

DiMatteo, Larry A. & Anenson, T. Leigh, *Teaching Law and Theory through Context: Contract Clauses in Legal Studies Education*, 24 JOURNAL OF LEGAL STUDIES EDUCATION 19 (2007) (Hoerber Award Winner for "Best Article")

DiMatteo, Larry A., *Penalties as Rational Response to Bargaining Irrationality*, 2006 MICHIGAN STATE LAW REVIEW 883 (2006).

DiMatteo, Larry A., *A Theory of Interpretation in the Realm of Idealism*, 5 DEPAUL BUSINESS & COMMERCIAL LAW JOURNAL 17 (2006)

DiMatteo, Larry A. & Rich, Bruce L., *A Consent Theory of Unconscionability: An Empirical Analysis of Law in Action*, 33 FLORIDA STATE LAW REVIEW 1067 (2006).

DiMatteo, Larry A., *Reason and Context: A Dual Track Theory of Interpretation*, 109 PENN STATE LAW REVIEW, 397-486 (2004) (lead article).

DiMatteo, Larry A., Dhooge, Lucien, Greene, Stephanie, Maurer, Virginia & Pagnattaro, Marisa, *The Interpretive Turn in International Sales Law: An Analysis of Fifteen Years of CISG Jurisprudence*, 24 NORTHWESTERN JOURNAL OF INTERNATIONAL LAW & BUSINESS 299-440 (2004) (Ralph Bunche Award Winner).

DiMatteo, Larry A., Dosanjh, Kiren, Frantz, Paul L., Bowal, Peter, & Stoltenberg, Clyde, *The Doha Declaration and Beyond: Giving a Voice to Non-Trade Concerns Within the WTO Trade Regime*, 36 VANDERBILT JOURNAL OF TRANSNATIONAL LAW 95-160 (2003)

DiMatteo, Larry A., *Contract Talk: Reviewing the Historical and Practical Significance of the Principles of European Contract Law*, 43 HARVARD INTERNATIONAL LAW

JOURNAL 569-581 (2002)

DiMatteo, Larry A., *International Internet Transactions and the New Problem of Business Method Patents*, 28 RUTGERS COMPUTER & TECHNOLOGY LAW JOURNAL 1 (2002).

DiMatteo, Larry A., *A Theory of Efficient Penalty: Eliminating the Law of Liquidated Damages*, 38 AMERICAN BUSINESS LAW JOURNAL 633-733 (2001) (Hoerber Award Winner for "Best Article")

DiMatteo, Larry A., *History of Natural Law Theory: Transforming Embedded Influences into a Fuller Understanding of Modern Contract Law*, 60 UNIVERSITY OF PITTSBURGH LAW REVIEW 839-921 (1999)

DiMatteo, Larry A., *Equity's Modification of Contract: An Analysis of the Twentieth Century's Equitable Reformation of Contract*, 33 NEW ENGLAND LAW REVIEW 265-364 (1999) (lead article)

DiMatteo, Larry A., *CISG and the Presumption of Enforceability: Unintended Contractual Liability in International Business Dealings*, Vol. 22 YALE JOURNAL OF INTERNATIONAL LAW 111-170 (1997).

DiMatteo, Larry A., *Counterpoise of Contracts: The Reasonable Person Standard and the Subjectivity of Judgment*, 48 SOUTH CAROLINA LAW REVIEW 293-356 (1997)

DiMatteo, Larry A., *International Contract Law Formula: The Informality of International Business Transactions*, 23 SYRACUSE JOURNAL OF INTERNATIONAL LAW & COMMERCE 67-111 (1997).

Munter, Paul, Sacasas, Rene, & DiMatteo, Larry, *Employee Leasing's Legal Snares*, 79 JOURNAL OF MANAGEMENT ACCOUNTING 28-34 (1997).

DiMatteo, Larry A. & Meagher, Michael J., *Broken Promises: The Failure of the 1920's Native-American Irrigation and Assimilation Policies*, 19 UNIVERSITY OF HAWAII LAW REVIEW 1-36 (1997)

DiMatteo, Larry A., *The Downside of Technology: Managing "Human Factors" Liability*, 47 LABOR LAW JOURNAL 303-309 (1996).

DiMatteo, Larry A., *The Norms of Contracts: The Fairness Inquiry and the "Law of Satisfaction"--A Nonunified Theory*, Vol. 24 HOFSTRA LAW REVIEW 349-454 (1995)

DiMatteo, Larry A., *Managing the Legal Factor: The Legal Implications of Business Decision-Making*, 4 J. LEGAL STUDIES IN BUSINESS 165-181 (1995).

DiMatteo, L. & Sacasas, R., *Credit and Value "Comfort" Instruments: Crossing The Line From Assurance To Legally Significant Reliance And Toward A Theory of Enforceability*, 47 BAYLOR UNIVERSITY LAW REVIEW 357-423 (1995).

DiMatteo, Larry A., *Deconstructing the Myth of the "Infancy Law Doctrine:" From Incapacity to Accountability*, 21 OHIO NORTHERN UNIVERSITY LAW REVIEW 482 (1995)

DiMatteo, L., Sacasas, R., & Munter, P., *Employee Leasing: Is It "A Safe Harbor"?*, 65 CPA JOURNAL 66-67 (Sept. 1995).

DiMatteo, L., *Depersonalization of Personal Service Contracts: The Search For A Modern Approach to Assignability*, 27 AKRON LAW REVIEW 407-443 (1994).

DiMatteo, L. and Wiesner, D., *Academic Honor Codes: A Legal and Ethical Analysis*, Vol. 19, SOUTHERN ILLINOIS UNIVERSITY LAW JOURNAL 49-106 (1994).

DiMatteo, L. & Furry, K., *Reciprocity: A Workable Standard For Foreign Government Antitrust Standing?*, 15 CORNELL INTERNATIONAL LAW JOURNAL 355-396 (1982).

DiMatteo, L., *Bank Participation in Export Trading Companies*, 5 ASILS INTERNATIONAL LAW JOURNAL 1 (1981)

Miscellaneous Journal Articles

Book Review: CISG EXCLUSION AND LEGAL EFFICIENCY, 18 *Vindobona Law Journal* (Vienna) J. (2015)

Book Review, THE CONSTRUCTION OF COMMERCIAL CONTRACTS, 2014 *International Company & Commercial Law Review* 261 (2014).

Book Review, FAILURES OF AMERICAN CIVIL JUSTICE SYSTEM IN INTERNATIONAL PERSPECTIVE, *European Private Law Review* 225 (Zeitschrift für Europäisches Privatrecht) (2013)

DiMatteo, Larry A., *A Critical Analysis of the New European Sales Law*, 11 J. INT'L TRADE L. & POLICY 3 (2012) (special editor introductory essay).

DiMatteo, Larry A., *The Value of Legal Studies Research*, 43 AMERICAN BUSINESS LAW JOURNAL 608 (2006) (editor's corner)

DiMatteo, Larry A. & Marsnik, Susan J., *Active Learning in Legal Studies Education: Negotiating and Drafting of Contracts*, 33 ACAD. LEGAL STUD. BUS. NATIONAL PROCEEDINGS (2004)

DiMatteo, Larry A., *Resolving International Contract Disputes*, American Arbitration Association, DISPUTE RESOLUTION JOURNAL 75-79 (1998).

DiMatteo, Larry A., *Trade Dress Infringement circa 1996*, 25 JOURNAL OF THE ACADEMY OF MARKETING SCIENCE 270-271 (1997).

DiMatteo, L. & Sacasas, R., *Employee Leasing*, 41 BUS. & ECON. REV. 16-20 (1995).

DiMatteo, L., *Advertising Consultants Have Standing To Sue Under The Sherman Antitrust Act*, 22 JOURNAL OF THE ACADEMY OF MARKETING SCIENCE 92 (1994).

DiMatteo, L., *"Letter" And the "Spirit" of Corporate Ethics Codes: A Re-Examination of Purpose*, 20 BUSINESS & PUBLIC AFFAIRS 7-12 (Fall 1994).

DiMatteo, L., *Advertisers Beware: The Seventh Circuit Gives The FTC Free Rein in Deciding Whether Advertising is Deceptive*, 22 JOURNAL OF THE ACADEMY OF MARKETING SCIENCE 89 (1994).

Book Chapters

DiMatteo, Larry A., Fan Wang & Jingen Wang, "Chinese Contract Law and the CISG" in CHINESE CONTRACT LAW: PERSPECTIVES (Cambridge University Press 2017)

DiMatteo, Larry A., "Regulation of Share Economy: A Consistently Changing Environment" in R. Schulze & Staudenmayer eds., DIGITAL REVOLUTION – CHALLENGES FOR CONTRACT LAW IN PRACTICE (Nomos & Hart Publishing 2016)

DiMatteo, Larry A., "Use of Soft Law in International Commercial Contract Arbitration" in CHINA AND INTERNATIONAL COMMERCIAL DISPUTE RESOLUTION (Qiao Liu, Wenhua Shan & Xiang Ren eds., Brill/Martinus Nijhoff Publishers 2016)

DiMatteo, Larry A., Et al., "International Sales Law" in INTERNATIONAL SALES LAW: PRINCIPLES, LAW, AND PRACTICE (C.H. Beck, Hart Publishing & Nomos Publishing 2016)

DiMatteo, Larry A., "Excuse and Hardship" in INTERNATIONAL SALES LAW: PRINCIPLES, LAW, AND PRACTICE (C.H. Beck, Hart Publishing & Nomos Publishing 2016)

DiMatteo, Larry A., "Post-Contractual Obligations and Restrictions" in INTERNATIONAL SALES LAW (C.H. Beck, Hart Publishing & Nomos Publishing 2016)

DiMatteo, Larry A., "Pre-Contractual Liability in the Common Law" in INTERNATIONAL SALES LAW (C.H. Beck, Hart Publishing & Nomos Publishing 2016)

Cordetta-Moss & L. DiMatteo, "Long-Term Contracting" in INTERNATIONAL SALES LAW: PRINCIPLES, LAW, AND PRACTICE (C.H. Beck, Hart Publishing & Nomos Publishing 2016)

DiMatteo, Larry A., "Legal Justification in Anglo-American Common Law" in LEGAL JUSTIFICATION (Kluwer Law International 2014)

DiMatteo, Larry A. & Qi Zhou, "Tale of Two Sales Laws" in COMPARATIVE CONTRACT LAW: A TALE OF TWO COUNTRIES (2014)

DiMatteo, Larry A., "CISG in National Courts," in INTERNATIONAL SALES LAW: A GLOBAL CHALLENGE LAW (Cambridge University Press 2014)

DiMatteo, Larry A., "The Global Challenge of International Sales Law" in INTERNATIONAL SALES LAW: A GLOBAL CHALLENGE LAW (Cambridge University Press 2014)

DiMatteo, Larry A. & André Janssen, "Interpretive Methodologies in the Interpretation of the CISG" in INTERNATIONAL SALES LAW: A GLOBAL CHALLENGE (Cambridge University Press 2014)

DiMatteo, Larry A., "Future of International Sales Law," in INTERNATIONAL SALES LAW: A GLOBAL CHALLENGE (Cambridge University Press 2014)

DiMatteo, Larry A., Qi Zhou, & Severine Saintier, "Transatlantic Perspectives: Fundamental Themes and Debates" in COMMERCIAL CONTRACT LAW: TRANSATLANTIC PERSPECTIVES (Cambridge University Press (2013)

DiMatteo, Larry A., "Unifying International Sales Law" in COMMERCIAL CONTRACT LAW: TRANSATLANTIC PERSPECTIVES (Cambridge University Press (2013)

DiMatteo, Larry A, George Siedel & Helena Haapio, "Strategic Contracting" in PROACTIVE LAW (DJØF Publisher: Copenhagen, DN 2012)

DiMatteo, Larry A., "The Curious Case of Transborder Sales Law: A Comparative Analysis of CESL, CISG, and the UCC" in Ulrich Magnus ed., CISG AND REGIONAL PRIVATE LAW UNIFICATION (Sellier European Publishers 2012)

DiMatteo, Larry A. "Case Law Precedent and Legal Writing" in METHODOLOGY OF THE CISG (André Janssen & Olaf Meyer eds., Sellier Publishers, 2009)

DiMatteo, Larry A. & Robert E. Thomas, "Unifying the International Law of Business Method and Software Patents" in THE GLOBAL CHALLENGE OF INTELLECTUAL PROPERTY RIGHTS (Robert Bird & Subhash Jain eds., Edward Elgar: 2008).

Case Studies

“Choosing Values: Public-Private Relationships in a Global Economy” (supported by a grant from the Graham Center for Public Policy) (Won Indiana CIBER-ALSB Best International Case Study Award)

PROFESSIONAL

Editorial and Officer Positions & Activities

Editorial Board

Journal of Strategic Contracting and Negotiation 2015
Editorial Board

Bracton Law Journal (UK) 2015

Academic Review Board 2013 to present
University of Warsaw Journal of Comparative Law

Scientific Review Committee 2013 to present
Annuario Del Contratto

Discussant, ABLJ Invited Scholars Colloquium (Boston) 2013

Special Issue Editor, **Journal of International Trade Law & Policy** (“Proposed Common European Sales Law”) 2012

External Review Committee 2012
Boston College Carroll School of Management,
Department of Business Law

Advisory Editor
Journal of Legal Studies in Business 2011 to present

Ad hoc Reviewer 2011
Journal of Business Ethics

Ad hoc Reviewer 2010
Stanford Law Review

Ad hoc Reviewer
Law and Society Review 2010

Ad hoc Reviewer 2007 to present
American Business Law Journal

Staff Editor Journal of Legal Studies in Business	2008 to present
National Delegate Southeastern Academy of Legal Studies in Business	2007 to 2009
Editor-in-Chief American Business Law Journal	2006
Senior Articles Editor American Business Law Journal	2003-2005
President Southeastern Academy of Legal Studies in Business	2006-07
President International Law Section Academy of Legal Studies in Business	2003
Editorial Board International Contract Adviser	2002-2003
Staff Editor American Business Law Journal	2001-2002
Ad hoc Reviewer American Business Law Journal	1996-2000
Advisory Editor International Business Law Journal	2000-2003
Staff Editor The Journal of Legal Studies Education	1996-1999
Ad Hoc Reviewer Journal of Public Policy & Marketing	2003-04

Professional and honorary organizations

Asian Society of International Law
American Association of Law Schools, Contract Law Section
New York Bar (retired)
Florida Bar (inactive)
Society of Legal Scholars (United Kingdom)

Academy of Legal Studies in Business
American Society of International Law
British Institute of International & Comparative Law
Order of the Coif
Phi Beta Kappa
Southeastern Academy of Legal Studies in Business
International Law Section, Academy of Legal Studies in Business

Grants

Warrington College Research Grant (\$25,000), 2016
Warrington College Conference Sponsorship (\$6,000), 2016
University of Florida, Research Grant (\$3,000), 2016
Warrington College Research Grant (\$20,000), 2015
Warrington College Research Grant (\$20,000), 2014
Levin College of Law Conference Grant (\$10,000), 2013
University of Florida, Research Grant (\$3,000), 2013
Warrington College of Business Administration Conference Grant (\$10,000), 2013
Warrington College of Business Administration Conference Grant (\$3,000), 2013
Center for International Business Education & Research (CIBER) Research Grant, 2013 (\$5,000), 2013
Warrington College Research Grant (\$35,000), 2013
Center for International Business Education & Research (CIBER) Research Grant, 2009-2012 (\$35,500), 2010-12
Warrington College Research Grant (\$35,000), 2012
Levin College of Law Conference Grant (\$7,500), 2011
Warrington College of Business Administration Conference Grant (\$30,000), 2011
University of Florida, Research Grant (\$3,000), 2011
Warrington College Research Grant, (\$25,000), 2011

Alachua Tourist Agency Grant (\$2,500), 2011

Graham Center Case Study Grant, (\$4,000), 2010

Warrington College Research Grant (\$25,000), 2010

Center for European Studies (CES) Course Enhancement Grant (2010) (\$3,000)

Leverhulme Trust Grant, United Kingdom(2009-12) (\$12,000)

Faculty Enhancement Grant (FEO), University of Florida (2009) (\$40,000)

Warrington College Research Grant (\$20,000), 2008

Center for International Business Education & Research (CIBER) Research Grant,
2000-2001 (\$5,000)

Awards & Honors

2016-2017 "Heremans Lectures" on Law and Economics, KU Leuven, Belgium

2013-14 Warrington College Graduate Teacher of the Year Award

2013 Southeastern Conference Faculty Excellence Award

Senior Scholar Award, Academy of Legal Studies in Business, 2013

Outstanding Paper Award Winner: "Common European Sales Law: A critique of its rationales, functions, and unanswered questions" published in *Journal of International Trade Law and Policy* (2012) (editorial board selection)

University of Florida Teacher-Scholar of the Year, 2011-12

Hoerber Excellence in Research, Best Article in *Journal of Legal Studies Education* (2012)

Fulbright Scholar Award, 2011-12 (Bulgaria)

Warrington College Nominee for University International Educator Award

"Larry A. DiMatteo Senior Scholar Award" established by Southeastern Academy of Legal Studies in Business (2010)

2010-11 Warrington College Graduate Teacher of the Year Award

Winner, Indiana University CIBER International Case Study Competition (2010) (co-authored with Virginia Maurer).

Co-Chair of Symposium entitled *Contract in Context: Identity, Power and Contractual Justice* sponsored by the WAKE FOREST LAW REVIEW (March 26, 2010).

2010 Undergraduate Teacher of the Year Award

Southeastern Academy of Legal Studies in Business “Best Paper Award” (2008).

Ralph C. Hoerber Award (Best Article in Volume 24 of *Journal of Legal Studies Education*), Awarded by Academy of Legal Studies in Business, August 12, 2007.

Pacific Southwest Academy of Legal Studies in Business “Best Paper Award” (2006)

Ray August Award for Master Teacher of International Business Law, Academy of Legal Studies in Business (2005)

Ralph J. Bunche Award, “Best International Law Paper,” International Law Section of the Academy of Legal Studies in Business (2003).

Ralph C. Hoerber Award (Best Article in Volume 38 of *American Business Law Journal*), Awarded by Academy of Legal Studies in Business, August 11, 2001.

Certificate of Appreciation for Contribution to the Literature for the Advancement of Management Accounting, Institute of Management Accountants, 1996-97.

University and College Service

Sabbatical Committee (Chair), 2016-17

University of Florida, Academic Personnel Board, 2013-15

Strategic Planning Committee, 2011-13

Chair, Research Subcommittee (Strategic Planning Committee)

Research Committee, 2011-13

Teaching Committee (Chair), 2011-2012

Teaching Committee, 2009-2012

Faculty Advisor, Student Microfinance Foundation, 2010 to 2012

Chair, Department of Management, 2003-06

Faculty Advisory Committee

Sabbatical Committee

FEO Awards Committee

Ph.D. Committee (Bruce Rich)

Hiring Committees

Peer Teaching Evaluations

Honors Thesis Supervisor
University Scholars Program
Pre-law Advising

Other Professional Activities

Presenter

Topic: Unframing Legal Reasoning: Recurrent and Epochal Change
Sponsor: Obligations VIII Conference
Date: August 20, 2016; Cambridge University, UK

Closing Speech

Topic: Utility of European Contract Law Harmonization
Sponsor: IE University
Date: June 23, 2016; Segovia, Spain

Presenter

Topic: American Contract Law: Myths and Stirrings
Sponsor: City University of Hong Kong, School of Law
Date: April 20, 2016; Hong Kong, China

Presenter

Topic: CISG Influence on Chinese Contract Law
Sponsor: City University of Hong Kong
Date: April 16, 2016, Hong Kong, China

Presenter

Topic: Comparative Analysis of the CISG and UCC
Sponsor: International Chamber of Commerce-Hong Kong
Date: March 17, 2016, Hong Kong, China

Presenter

Topic: American and International Sales Law
Sponsor: University of Macau
Date: March 9, 2016, Macau, China

Presenter

Topic: Tenth Annual Generations in Arbitration Conference
Sponsor: CISG on the Burden of Proof and Legal Costs
Date: March 5, 2016, Hong Kong, China

Presenter

Topic: Hard-Soft Law Continuum in International Commercial Arbitration
Sponsor: Hong Kong Arbitration Association

Date: January 28, 2016, Hong Kong, China

Presenter

Topic: Negotiating International Business Contracts
Sponsor: Quanzhou Normal University, TSL School of Business
Date: November 9, 2015, Quanzhou, China

Presenter

Topic: Use of Soft Law in Arbitration
Sponsor: City University of Hong Kong
Date: October 23, 2015, Hong Kong, China

Presenter

Topic: Contract and Consumer Sales Law in the United States
Sponsor: Conference on Consumer Sales Law, City University of Hong Kong
Date: October 14, 2015, Hong Kong, China

Presenter

Topic: The Rise of the Share Economy in the United States
Sponsor: Workshop, University of Münster and European Commission
Date: October 1, 2015, Münster, Germany

Presenter

Topic: Chinese Reception and Transplantation of Western Contract Law
Sponsor: Canadian Academy of Legal Studies in Business
Date: May 9, 2015, Toronto, Canada

Presenter

Topic: Evolution of Chinese Contract Law
Sponsor: 10th International Contract Law (UNLV)
Date: February 27, 2015, Las Vegas, Nevada

Presenter

Topic: European Integration: The Cases of Poland and Bulgaria
Sponsor: Center for European Studies
Date: November 17, 2014, University of Florida

Presenter

Topic: A Case Study in Comparative Contract Law: Late Acceptance in
Common, Civil, and Chinese Contract Laws
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 14, 2014, Savannah, Georgia

Presenter

Topic: Law of Penalties in the Civil and Common Law
Sponsor: University of Münster Law School; Center for European Private

- Law
Date: June 6, 2014, Münster, Germany
- Presenter
Topic: An American Perspective on the Works of Professor Hugh Beale
Sponsor: University of Warwick Law School
Date: May 24, 2014, London, UK
- Presenter
Topic: Comparative Sales Law: UCC, Polish Civil Code & the CISG
Sponsor: University of Warsaw Law School
Date: April 12, 2014, Warsaw, Poland
- Presenter
Topic: International Contracting: The Good, the Bad & the Ugly
Sponsor: Common Law Society; University of Warsaw Law School
Date: April 5, 2014, Warsaw, Poland
- Presenter
Topic: Comparative Anglo-American Sales Law
Sponsor: 9th International Law Conference (St. Thomas Law School)
Date: February 23, 2014, Miami, Florida
- Presenter & Host
Topic: International Sales Law: Excuse of Contractual Breach
Sponsor: University of Florida
Date: September 27-28, 2013, St. Augustine, Florida
- Presenter
Topic: Future of Contract Law Scholarship (with Hugh Beale)
Sponsor: Society of Legal Scholars
Date: September 3, 2013, Scotland
- Presenter
Topic: A Tale of Two Sales Law: An American Perspective
Sponsor: University of Edinburgh
Date: August 30, 2013, Scotland
- Co-Chair
Topic: Transatlantic Perspectives on Commercial Contract Law
Sponsor: University of Edinburgh
Date: August 30 to September 1, 2013, Scotland
- Presenter
Topic: Use of Soft Law in International Commercial Arbitration
Sponsor: Academy of Legal Studies in Business

Date: August 10, 2013, Boston, MA

Discussant

Topic: Senior Scholar Colloquium
Sponsor: Academy of Legal Studies in Business
Date: August 7, 2013, Boston, MA

Presenter

Topic: Publishing in Other Disciplinary and Foreign Law Journals
Sponsor: Academy of Legal Studies in Business
Date: August 19, 2013, Boston, MA

Presenter

Topic: How Innovative is the Common European Sales Law? Using the
CISG as Benchmark
Sponsor: University of Münster, Seminar on Common European Sales Law
Date: June 25, 2013 Münster, Germany

Presenter

Topic: Comparative Analysis of the CESL and the CISG with some
Insights from the American Uniform Commercial Code
Sponsor: University of Münster, Guest Lecture
Date: June 21, 2013 Münster, Germany

Presenter

Topic: International Contracting
Sponsor: University of Catania
Date: June 17-18, 2013, Catania & Ragusa, Italy

Presenter:

Topic: Soft Law in International Commercial Arbitration
Sponsor: Silk Road International Workshop and Roundtable Series on
International Economic Law, co-organized by Xi'an Jiaotong
University School of Law and the Silk Road Institute for
International and Comparative Law (SRIICL)
Date: May 12, 2013, Xi' an, China

Presenter:

Topic: American Contract Theory
Sponsor: Shanghai Finance and Economics, University School of Law
Date: May 6, 2013, Shanghai, China

Presenter:

Topic: American Legal History and Legal Theory
Sponsor: University of Sheffield Law School

Date: April 15, 2013, Sheffield, UK

Presenter:

Topic: Unframing Legal Reasoning
Sponsor: UK IVR Annual Conference (Queen Mary Law School)
Date: April 12, 2013, London, UK

Presenter:

Topic: The Law's False Dichotomies
Sponsor: Midwest Academy of Legal Studies in Business
Date: March 1, 2013, Chicago, Illinois

Presenter:

Topic: The Curious Case of Transborder Sales Transactions
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 9, 2012, Miami, Florida

Presenter:

Topic: Law of International Sales Law
Sponsor: Bocconi University
Date: September 18-23, 2012, Milan, Italy

Presenter:

Topic: Cycle Theory of Legal Development: Eliminating Contract law's
False Dichotomies
Sponsor: Touro Law School
Date: September 11, 2012, Islip, New York

Presenter:

Topic: International Contracting and the Case for Penalty Clauses
Sponsor: University of Bremen
Date: June 19, 2012, Bremen, Germany

Presenter:

Topic: International Sales Law: Past, Present & Future
Sponsor: University of Münster
Date: June 12, 2012, Münster, Germany

Presenter:

Topic: CISG and the New Common European Sales Law
Sponsor: MAX-PLANCK-INSTITUT, Institute for Private & Comparative
Law (invitation from Prof. Dr. Dr. Jürgen Basedow)
Date: May 14, 2012, Hamburg, Germany

Presenter:

Topic: International Contracting
Sponsor: VOUGA College
Date: May 27-9, 2012, Santa Maria de Feira, Portugal

Presenter:

Topic: "Application of Soft Law in Arbitration"
Sponsor: Jornada Sobre Arbitraje: Recientes reformas y perspectivas de futuro en el arbitraje nacional e internacional, Universidad de law Rioja
Date: April 27, 2012, La Rioja, Spain

Presenter:

Topic: Interpretive Uncertainty: Methodological Solutions for Interpreting the CISG (with André Janssen)
Sponsor: The Annual Conference of the Netherlands Journal of Commercial Law: 20 years CISG in the Netherlands, Molengraaff Institute of Private Law, University of Utrecht
Date: April 20, 2012, Amsterdam, Netherlands

Presenter:

Topic: American Legal Thought: From Legal Realism to LAE
Sponsor: Common Law Society, Charles University
Date: April 18, 2012, Prague, Czech Republic

Presenter:

Topic: The Future of Sales Law in Europe: CISG and CESL
Sponsor: Czech Society of International Law, Charles University
Date: April 17, 2012, Prague, Czech Republic

Presenter:

Topic: Evolution of Law: Nathan Isaacs and Cycle Theory
Sponsor: American Association of Law Schools
Date: January 5, 2012, Washington, D.C.

Presenter:

Topic: Strategic Contracting
Sponsor: Copenhagen Business School
Date: December, 1, 2011, Copenhagen, Denmark

Presenter:

Topic: "CISG in National Courts"
Sponsor: Center for Business Education & Research
Date: November 12, 2011, Gainesville, Florida

Presenter:

Topic: Leverhulme Trust Lecture: “Cycle Theory of Legal Evolution”
Sponsor: University of Leicester
Date: September 11, 2011, Leicester, UK

Presenter:

Topic: “Harmonization of International Sales Law”
Sponsor: Sheffield University
Date: September 9, 2011, Sheffield, UK

Presenter:

Topic: “An ‘All the Above’ Theory of Legal Development”
Sponsor: Society of Legal Scholars
Date: September 7, 2011, Cambridge University

Presenter:

Topic: “Comparative Analysis: CISG, UCC & BGB”
Sponsor: University of Hokkaido
Date: June 24, 2011, Sapporo, Japan

Presenter:

Topic: “Critical Examination of International Sales Law”
Sponsor: University of Doshisha
Date: June 21, 2011, Kyoto, Japan

Presenter:

Topic: “Comparative Efficiency in International Sales Law”
Sponsor: University of Kobe
Date: June 16, 2011, Kobe, Japan

Presenter:

Topic: “Using the CISG in Practice”
Sponsor: Institute of International Business Law
Date: June 14, 2011, Tokyo, Japan

Presenter:

Topic: “The Global Challenge of International Sales Law”
Sponsor: Japanese Council on International Transactions
Date: June 11, 2011, Tokyo, Japan

Participant:

Topic: The European Union
Sponsor: University of Pittsburgh Center for International Business
Education & Research
Date: May 8-15th, Belgium

Co-Track Chair:

Topic: Business Law: Strategy, Patents, and Privacy Rights
Sponsor: Northeast Decision Sciences Institute
Date: April 14, 2011, Montreal, Canada

Panelist:

Topic: Proactive Law and Strategy
Sponsor: Northeast Decision Sciences Institute
Date: April 14, 2011, Montreal, Canada

Presenter:

Topic: “Critical Issues in the Formation of Contracts”
Sponsor: 6th Annual International Contracts Conference
Date: February 11, 2011, St. Petersburg, Florida

Arbitrator

Topic: UN Convention on Contracts for the International Sale of Goods
Sponsor: Willem C. Vis International Commercial Moot Competition
Date: April 12, 2010, Vienna, Austria

Presenter & Co-Chair:

Topic: “Contract in Context and Contract as Context”
Sponsor: Wake Forest Law Review, Wake Forest Law School
Date: March 26, 2010, Winston-Salem, North Carolina

Presenter:

Topic: “Issacs’ Cycle Theory of Legal Development”
Sponsor: Contract Law Conference, University of Las Vegas, Nevada
Date: February 2010

Presenter:

Topic: “Beyond Rules”
Sponsor: University of Michigan, Ross School of Business
Date: January 29, 2010, Ann Arbor, Michigan

Presenter:

Topic: Leverhume Trust Grant Lecture: “Empirical Legal Research Methodologies in Contract and Sales Law”
Sponsor: University of Leicester
Date: July 23, 2009, Leicester, United Kingdom

Presenter:

Topic: “Comparative Analysis: UCC, BGB, and the United Nations Convention on Contracts for the International Sale of Goods”
Sponsor: University of Muenster

Date: July 17, 2009, Muenster, Germany

Presenter:

Topic: "The Commonality of U.S.-German Sales Law"
Sponsor: Johannes Gutenberg University
Date: July 14, 2009, Mainz, Germany

Judged:

Topic: Student Team, International Commercial Arbitration Moot
Sponsor: University of Florida College of Law
Date: March 23, 2009

Presenter:

Topic: "Conservative Legal Realism: Nathan Isaacs, Jewish Law & Modern Legal Theory"
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 7, 2008; Atlanta

Presenter:

Topic: "Drafting through Precedents"
Sponsor: Emory Law School
Date: May 31, 2008; Atlanta

Lecturer:

Topic: "International Business Methods and Software Patents"
Sponsor: McGill Law School
Date: March 27, 2008; Montreal

Judged:

Topic: Student Team, International Commercial Arbitration Moot
Sponsor: University of Florida College of Law
Date: February 25, 2008

Presenter:

Topic: "Sources of Law: A Comparative Analysis of Case & Arbitral Decisions Applying the CISG"
Sponsor: Queen Mary Law School, University of London, Centre for Commercial Law Studies.
Date: February 7, 2008; London

Presenter:

Topic: "Cardozo, Anti-Formalism, and the Fiction of Non-Interventionism"
Sponsor: Pace University Law School
Date: November 9, 2007: White Plains, NY

Presenter:

Topic: “Survival of the Efficient?: An Economic Perspective on the United Nations Convention on Contracts for the International Sale of Goods’ Choice of Rules”

Sponsor: Southeastern Academy of Legal Studies in Business

Date: November 2, 2007; Memphis, TN

Presenter/Panelist

Topic: “Alphabet Soup: How the UCC, CISG, UNIFROIT Principles, UETA, E-SIGN, and the U.N. Electronic Communications Convention Interact in International Sales of Goods”

Sponsor: American Bar Association, Committee on Uniform Commercial Code

Date: August 12, 2007; San Francisco

Presenter:

Topic: “Unifying the International Law of Software and Business Method Patents”

Sponsor: University of Connecticut, CIBER: The Global Challenge of Intellectual Property Rights

Date: May 12, 2007, Storrs, CT

Presenter:

Topic: “A View of Consent in International Contracts”

Sponsor: International Contract Law Conference

Date: February 24, 2007, Houston, Texas

Presenter:

Topic: “The Problem of Business Methods and Software Patents: Harmonizing the International Patent System?”

Sponsor: Southeastern Academy of Legal Studies in Business

Date: November 3, 2006, Savannah, Georgia

Presenter:

Symposium: “Power, Inequality & the Bargain”

Topic: “Penalties as Rational Response to Bargaining Irrationality”

Sponsor: Michigan State Law School

Date: March 30, 2006

Guest Lecturer

Topic: “Comparative Corporate Governance”

Sponsor: University of Catania (Italy)

Date: (May 2-3, 2005)

Presenter:

Topic: "Editing Manuscripts"
Sponsor: American Business Law Journal Staff Meeting
Date: August 8, 2005, San Francisco, California

Co-Presenter:
Topic: "A Consent Theory of Unconscionability: An Empirical Study of Law in Action"
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 8, 2004, Miami, Florida

Panelist:
Topic: "International Legal Research and Publication"
Sponsor: Academy of Legal Studies in Business
Date: August 18, 2004, Ottawa, Canada

Presenter:
Topic: "Symposium: Integrating International Materials into the Classroom: Using International Sales-Contract Law in the Classroom"
Sponsor: Academy of Legal Studies in Business
Date: August 18, 2004, Ottawa, Canada

Presenter:
Topic: "Preparing Editorial Reviews of Manuscripts"
Sponsor: American Business Law Journal & Academy of Legal Studies in Business
Date: August 18, 2004, Ottawa, Canada

Presenter:
Topic: "Interpretation and Context: The Contextualist Turn in American Contract Law"
Sponsor: Southeastern Academy of Legal Studies in Business
Date: October 10, 2002; Orlando, Florida

Presenter and Panelist
Topic: "The Interpretive Turn in International Sales Law: Analysis of 15 Years of CISG Jurisprudence"
Sponsor: Academy of Legal Studies in Business
Date: August 16, 2003; Nashville, Tennessee

Presenter
Topic: "Behavioral Economics and Contract Law: Testing for Heuristics in the Negotiation of a Penalty Clause"
Sponsor: Academy of Legal Studies in Business
Date: July 30, 2002; Las Vegas, Nevada

Lecturer:

Topic: "Foundations of Contract Law"
Sponsor: Boston University School of Management
Date: October 10, 2001

Lecturer:

Topic: "Liability Traps in the United Nations Convention on Contracts for the International Sale of Goods"
Sponsor: Bentley College
Date: September 25, 2001

Moderator and Panelist

Topic: "The Future of the WTO"
Sponsor: Academy of Legal Studies in Business
Date: August 10, 2001; Albuquerque, New Mexico

Lecturer

Topic: "The Law of Cyberspace"
Sponsor: The Chautauqua Institute
Date: June 26-28, 2001; Chautauqua, New York

Presenter (Symposium)

Topic: "International Internet Transactions and Business Method Patents"
Sponsor: Rutgers Computer & Technology Law Journal
Date: April 12, 2001

Moderator and Panelist

Topic: "Applying Law & Economics in Business Law Teaching and Research"
Sponsor: Academy of Legal Studies in Business
Date: August 11, 2000; Baltimore, Maryland

Presenter

Topic: "A Theory of Efficient Penalty"
Sponsor: Academy of Legal Studies in Business
Date: August 12, 2000; Baltimore, Maryland

Moderator

Topic: "Contract Law in the 21st Century"
Sponsor: Academy of Legal Studies in Business
Date: August 12, 2000; Baltimore, Maryland

Presenter

Topic: "A Theory of Efficient Penalty: Eliminating the Law of Liquidated Damages"
Sponsor: Hurst Research Seminar, Warrington College of Business, University of Florida
Date: February 26, 2000

Lecturer

Topic: "Ethical Issues in the Global Business Arena"
Sponsor: The Chautauqua Institute
Date: July 3-6, 2000

Presenter

Topic: "Judicial Assault on Freedom of Contract: Reconciling Section 2-718 of the Uniform Commercial Code with Certainty of Contract"
Sponsor: Academy of Legal Studies in Business
Date: August 5, 1999; St. Louis, Missouri

Presenter

Topic: "Landmarks and Watersheds: Contract Law Scholarship in the 20th Century"
Sponsor: Academy of Legal Studies in Business
Date: August 7, 1999; St. Louis, Missouri

Panelist

Topic: "Publishing in Business Journals"
Sponsor: Academy of Legal Studies in Business
Date: August 5, 1999; St. Louis, Missouri

Judge

Topic: "Master Teacher Symposium"
Sponsor: Academy of Legal Studies in Business
Date: August 4, 1999; St. Louis, Missouri

Moderator

Topic: "Law and Ethics"
Sponsor: Association of Practical & Professional Ethics
Date: February 27, 1999, Washington, D.C.

Presenter

Topic: "The United Nations Convention on Contracts for the International Sale of Goods, the Practitioner, and the Entrepreneur"
Sponsor: Brandeis School of Law, University of Louisville
Date: February 12, 1999

Presenter

Topic: "The Evolution of Contractual Intent"
Sponsor: Stetson Law School, Tampa, Florida
Date: January 8, 1999

Guest Lecturer

Topic: "Contract Law and the Objective-Subjective Dialectic"
Sponsor: Loyola School of Law, New Orleans, Louisiana
Date: November 11, 1998

Presenter

Topic: "Equity's Modification of Contract: An Analysis of the Twentieth Century's Equitable Reformation of Contract Law"
Sponsor: Academy of Legal Studies in Business
Date: August 20, 1998; San Diego, California

Presenter

Topic: "The 10th Anniversary of the United Nations Convention for the International Sale of Goods"
Sponsor: Academy of Legal Studies in Business
Date: August 20, 1998; San Diego, California

Presenter

Topic: "The Inner Experience of Law: The Judicial Mind, Contract Law, and the Objective-Subjective Dialectic"
Sponsor: Academy of Legal Studies in Business
Date: August 20, 1998; San Diego, California

Guest Lecturer

Topic: "Commercial Contract Practice"
Sponsor: University at Buffalo Law School
Date: January 5-9, 1998; Amherst, New York

Presenter

Topic: "The Evolution of Equity in Contract"
Sponsor: Hurst Research Seminar--University of Florida
Date: February 13-15, 1997

Panelist

Topic: "Incorporating the United Nations Convention on Contracts for the International Sale of Goods into the Law Curriculum"
Sponsor: Academy of Legal Studies in Business
Date: August 14, 1997; Atlanta, Georgia

Presenter

Topic: "A Theory of Contractual Justice"
Sponsor: Academy of Legal Studies in Business
Date: August 16, 1997; Atlanta, Georgia

Presenter

Topic: "International Business Correspondence and Unintended Contractual Liability"
Sponsor: Faculty, Cornell School of Hotel Administration
Date: February 4, 1997; Ithaca, New York

Presenter

Topic: "The United Nations Convention on Contracts for the International Sale of Goods and the Internationalization of Contracts"
Sponsor: Academy of Legal Studies in Business
Date: August 15, 1997; Atlanta, Georgia

Moderator

Topic: "Incorporating ADR into the Business Law Curriculum"
Sponsor: Academy of Legal Studies in Business
Date: August 13, 1997; Atlanta, Georgia

Presenter

Topic: "The United Nations Convention on Contracts for the International Sale of Goods"
Sponsor: Academy of Legal Studies in Business
Date: August 9, 1996; Quebec City, Canada

Moderator

Topic: "Constitutional Law"
Sponsor: Academy of Legal Studies in Business
Date: August 11, 1994; Dallas, Texas

Presenter

Topic: "Academic Honor Codes: A Legal and Ethical Analysis"
Sponsor: Academy of Legal Studies in Business
Date: August 11, 1994; Dallas, Texas