

JANICE E. CARRILLO
AUGUST 2023

Information Systems and Operations Management
College of Business Administration
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STZ 355E
University of Florida
Gainesville, FL 32611-7169
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EDUCATION

- Ph.D. Operations Management, School of Management, Georgia Institute of Technology, 1997.
- M.S. Management, School of Management, Georgia Institute of Technology, 1993.
- B.S. Electrical Engineering with a Management Minor, University of California at Irvine, 1988.

EMPLOYMENT

- August 2020 – date
Judy A. Warrington Professor of Information Systems and Operations Management, Warrington College of Business
- August 2006 – August 2020
Associate Professor (with tenure) of Information Systems and Operations Management, Warrington College of Business
- August 2000 – August 2006
Assistant Professor of Information Systems and Operations Management, Warrington College of Business
- July 1996 – June 2000
Assistant Professor of Operations and Manufacturing Management, John M. Olin School of Business, Washington University (On family leave of absence Fall 1998)
- September 1991 - June 1996
Graduate Research Assistant, School of Management, Georgia Institute of Technology

RESEARCH INTERESTS

General topics of interest include Operations Management, Management of Technology, New Product Development, Knowledge Management, Supply Chain Management, and Social/Environmental Responsibility.

REFEREED JOURNAL PUBLICATIONS

- “Successful Innovation and the Alignment of Knowledge Workers at the Executive, Management, and Technical Specialist Levels,” with Cheryl Gaimon, Production and Operations Management, Vol. 31, 2022, 4589-4598.
- “The Impact of Mergers, Capacity Expansion and Adoptions on Animal Shelter Performance: A Queuing Analysis,” with Nazli Turken* and Anand Paul, European Journal of Operational Research, Vol. 292, 2021, 299-310.
European Journal of Operational Research.
- “The Impact of Environmental Regulations on Facilities Decisions: When to Invest in Green Technologies and End-of-Pipe Abatement” with Nazli Turken* and Vedat Verter, European Journal of Operational Research, Vol. 283, No. 2, 2020, 601-613.
- “Probabilistic Selling for Vertically Differentiated Products with Salient Thinkers,” with Quan Zheng*¹ and Xiajun (Amy) Pan, Marketing Science, Vol. 38, No. 3, 2019, 442-460.
- “Facility Location and Capacity Acquisition Under Carbon Tax and Emissions Limits: To Centralize or to Decentralize,” with Nazli Turken* and Vedat Verter, International Journal of Production Economics, Vol. 187, 2017, 126-141.
- “Strategic Analysis of the Agency Model for Digital Goods,” with Yinliang (Ricky) Tan*, Production and Operations Management, Vol. 26, 2017, 724-741.
- “The Agency Model for Digital Goods,” with Yinliang (Ricky) Tan* and Kenny Cheng, Decision Sciences Journal, Vol. 47, 2016, 628-660.
- “Multi-Generation Pricing and Timing Decisions in New Product Development,” with Michelle M.H. Seref* and Arda Yenipazarli*, International Journal of Production Research, Vol. 54, 2016, 1919-1937.
- “Introduction to Innovation Within and Across Borders: Review and Future Directions,” with Cheryl Druehl and Juliana Hsuan, Decision Sciences Journal, April, Vol. 46, 2015, 225-265.
- “Environmental Implications for Online Retailing,” with Asoo Vakharia and Ruoxuan Wang*, European Journal of Operational Research, December, Vol. 239, 2014, 744-755.
- “Single Firm Product Diffusion Model for Single-function and Fusion Products,” with Yuwen Chen*, European Journal of Operational Research, October, Vol. 214, 2011, 232-245.
- “Fusion Product Planning: A Market Offering Perspective,” with Yuwen Chen*, Peter Sin, and Asoo Vakharia, Decision Sciences Journal, Vol. 41, 2010.
- “Sourcing Decisions with Stochastic Supplier Reliability and Stochastic Demand,” with Gerard Burke* and Asoo Vakharia, Production and Operations Management, Vol. 18, July-August, 2009, 475-484.
- “Heuristics for Sourcing from Multiple Suppliers with Alternative Quantity Discounts,” with Gerard Burke* and Asoo Vakharia, European Journal of Operational Research, October, Vol. 186, 2008, 317-329.
- “Projects With Sequential Iteration: Models and Complexity,” with Arunava Banerjee and Anand Paul, IIE Transactions, May, Vol. 39, 2007, 453-463.
- “Single vs. Multiple Supplier Sourcing Strategies” with Gerard Burke* and Asoo

¹ * Denotes work co-authored with a Doctoral Student at the University of Florida

- Vakharia, European Journal of Operational Research, October, Vol. 182, 2007, 95-112. (On the Top 25 Most Downloaded Articles List for EJOR April-June 2007.)
- “Investing in Product Development and Production Capabilities: The Crucial Linkage Between Time-to-Market and Ramp-up Time,” with Richard Franza, European Journal of Operational Research, June, Vol. 171, 2006, 536-556. (On the Top 25 Most Downloaded Articles List for EJOR April-June 2006.)
- “Industry Clockspeed and the Pace of New Product Development,” Production and Operations Management, Vol. 14, Summer 2005, 125-141.
- “Managing Knowledge-Based Resource Capabilities Under Uncertainty,” with Cheryl Gaimon, Management Science, November, Vol. 50, 2004, 1504-1518.
- “A Framework for Process Change,” with Cheryl Gaimon, IEEE Transactions on Engineering Management, November, Vol. 49, 2002, 409-427.
- “Improving Manufacturing Performance Through Process Change and Knowledge Creation,” with Cheryl Gaimon, Management Science, February, Vol. 46, 2000, 265-289.
- “Beta-Robust Scheduling for Single-Machine Systems with Uncertain Processing Times,” with Richard L. Daniels, IIE Transactions, November, Vol. 29, 1997, 977-985.

BOOK CHAPTERS

- “Technological Innovations: Impacts on Supply Chains,” with Cheryl Druehl and Juliana Hsuan, Book Chapter in Innovation and Supply Chain Management, Springer, The Netherlands, 2018, 259-281.
- “The Impact of Dynamic Demand and Dynamic Net Revenues on Firm Clockspeed,” Book Chapter in Optimal Control and Dynamic Games, Springer, Netherlands, 2005, 215-229.
- “Inventory Management in the E-commerce Environment,” with Michael Carrillo and Anand Paul, Book Chapter in The Internet Encyclopedia, Vol. 2, John Wiley and Sons, New Jersey, 2004, 368-378.

WORKING PAPERS AND RESEARCH IN PROGRESS

- “Subscription vs. Selling for Digital Goods Supply Chains in the Presence of Piracy” with Hongseok Jang*, Young Kwark, and Kyung Sung Jung, January 2022. Under submission at Production and Operations Management.
- “Omnichannel Discounting for Bankruptcy and Inventory Liquidation” with Avinash Geda* and Arunima Chhikara*, April 2020. Under revision.
- “Channel Operation Strategies under Price Harmonization” with Avinash Geda,* Arunima Chhikara,* and Nazli Turken, December 2022. Under submission after a revise and resubmit decision at Decision Support Systems.

FELLOWSHIPS, SCHOLARSHIPS, AND HONORS

- Judy A. Warrington Professor, Warrington College of Business, 2020-date.
- Pricewaterhouse Coopers Professor, Warrington College of Business, 2011-2019.
- Co-author of Best Student Paper, Decision Sciences Institute Conference, 2014.
- University of Florida Sustainability Fellow, 2010-11.

Faculty Enhancement Opportunity Grant, University of Florida, Summer 2010.
American Economics Institutions Fellow, Warrington College of Business, 2009-11.
Best Student Paper Award, Portland International Conference on Management of Engineering and Technology (PICMET), 1997.
Intel Fellow chosen from three finalists representing different colleges at Georgia Institute of Technology, 1994-95.
Clorox Scholarship awarded to outstanding Masters Students, 1992.
Eta Kappa Nu Electrical Engineering Honor Society, University of California at Irvine, 1987.
University Scholar at University of California at Irvine, 1983.

EDITORIAL ACTIVITIES

Reviewer and/or Editor for the following peer-reviewed journals:

Decision Sciences

- Department Editor for Product and Process Innovation
- Senior Editor for Special Issue on “Managing Innovation Within and Across Borders”

IIE Transactions

IEEE Transactions on Engineering Management

- Member of Editorial Board (2007-2017)

Journal of Operations Management

Manufacturing & Services Operations Management

Management Science

Production and Operations Management

- Senior Editor for the Management of Technology Area

PROFESSIONAL ACTIVITIES

Member of The Institute for Operations Research and the Management Sciences

(INFORMS)

- Chair/President for the Technology Management Section (TMS) 2009-2010 (Elected Position)
- Chair-Elect for TMS 2009-2010 (Elected Position)
- Vice-Chair of Programs for TMS 2008-2009 (Elected Position)
- Vice-Chair of Membership and Communications for TMS 2007-2008 (Elected Position)
- Track Chair, NPD Track for 2007 INFORMS Conference
- Track Chair, TMS Track for 2008 INFORMS Conference
- Member of the Manufacturing and Service Operations (MSOM) Section

Member of the Production and Operations Management Society (POMS)

- Chair of Strategic Directions Survey Committee (2015-2016, 2016-2017, 2017-18)
- Vice-President of Membership (Elected Position 2010-2011, 2011-2012, 2012-2013)
- Board Member (Elected Position)

- Board Member for the College of Product Innovation and Technology Management (PITM) (Appointed Position)
- Organizing Committee, PITM 2008 Mini-Conference
- Track Chair, NPD and TM Track for 2005 POMS Conference
- Chair of EEDSA Award Committee
- Co-Chair of POM Doctoral Consortium (2023)
- Chair of Wick Skinner Teaching Innovation Award Committee (2023)

Member of the Decision Sciences Institute (DSI)

- Track Chair, Innovation and New Product Development Track for 2020 DSI Conference
- Chair of New Faculty Development Consortium for 2018 DSI Conference
- Track Chair, Entrepreneurship Track for 2014 DSI Conference
- Track Co-Chair, Innovation and NPD Track for 2020 DSI Conference

DEPARTMENT, COLLEGE, AND UNIVERSITY SERVICE ACTIVITIES

Director MSISOM Program (2017-date)

Interim Department Chair (2020)

Faculty Advisory Committee, Provost (2019-2020)

Strategic Planning Committee (2015-16, 2016-17, 2017-18, 2018-19,2021-22)

Doctoral Coordinator (2011-12, 2012-13)

Doctoral Advisor Award Committee Member (2012)

College Representative for the Faculty Senate (2016-17, 2017-18, 2018-19)

College Research Committee (2022)

College Teaching Committee (2001-02, 2002-03, 2003-04, 2007)

College Undergraduate Committee (2004-05, 2005-06, 2006-07)

College MBA Committee (2007-08, 2013-14, 2014-15)

College DBA Committee (2013-14, 2014-15, 2015-16)

College Masters Committee (2009-10)

College Sabbatical Committee (2009-10, 2019-20)

College WPB Committee (2022-2023)

University Minority Mentor Committee (2010-11)

Department Committee for Undergraduate Curriculum (2001-02)

Department Committee for Graduate Curriculum (2020-21, 2021-22,2022-23)

Department Scholarship Committee (2001, Chair 2002, 2010, 2015, Chair 2018, Chair 2019)

Department Seminar Committee (2000-01, 2001-02, 2002-03)

Department Workshop Committee (Co-Chair in Spring 2002, 2004, 2009, 2013,2022)

Department Hiring Committee (2004, 2010, 2012-13, 2013-2014, 2016-17)

Department Promotion and Tenure Committee (2006-07, 2007-08, 2013-14, 2015-16, 2016-17, 2017-18, 2020-21,2021-22)

Department Peer Teaching Committee (2007-08, 2008-09, 2013-14, 2016-17, 2017-18, 2018-19)

UNIVERSITY ADVISORY ACTIVITIES

Doctoral Committee Chair or Co-Chair College of Business:

Hongseok Jang
Roxanne Valles
Jared Pressel
Yinliang (Ricky) Tan
Nazli Turken
Ruoxuan Wang
Yuwen Chen
Michelle M.H. Seref

Doctoral Committee Member College of Business:

Arunima Chhikara
Avinash Geda
Gulver Karamemis
Vashkar Ghosh
Quan (Ben) Zheng
Lan Wang
Chao Ding
Arda Yenipazarli
Gerard Burke
Yan Qin

Doctoral Committee Member Other Colleges:

Alireza Shojaei (Construction Management)
Lai Wei (Industrial and Systems Engineering)
Liz Wiggins (Math)
Yiqiang Su (Industrial and Systems Engineering)
Wenli Xiao (Georgia Tech)

Undergraduate Committee Honors Thesis Advisor College of Business:

Omurhu Onokpise
Michelle Mobley

TEACHING EXPERIENCE

MAN 5502 Production and Operations Management
MAN 6511 Contemporary Supply Chain Problems
QMB 6930 Managerial Operations Analysis
MAN 6617 International Operations and Logistics
MAN 6528 Principles of Logistics
ISM 6485 E-Commerce and Logistics
MAN 6573 Purchasing and Supply Chain Management
QMB 6755 Managerial Quantitative Analysis I
QMB 6756 Managerial Quantitative Analysis II
QMB 6845 Supply Chain Analytics: Gaming the Supply Chain
QMB 4701 Managerial Quantitative Analysis
QMB 7933 PhD Seminar in Operations Management
MAN 7768 DBA Course in Strategic Supply Chain Management

PROCEEDINGS

- “Probabilistic Selling for Vertically Differentiated Products: The Role of Salience,” with Quan (Ben) Zheng and Xiajun Amy Pan, Proceedings, M&SOM, Auckland, June 2016.
- “The Agency Model for Digital Goods: Strategic Analysis of Dual Channels,” with Yinliang (Ricky) Tan, Proceedings, Decision Sciences, Tampa, November 2014.
- “The Agency Model for Digital Goods: Strategic Analysis of Dual Channels,” with Yinliang (Ricky) Tan, Proceedings, M&SOM, Seattle, June 2014.
- “The Agency Model for Digital Goods: Strategic Analysis of Dual Channels in the Electronic Publishing Industry,” with Yinliang (Ricky) Tan, Proceedings, Portland International Conference on Management of Engineering and Technology (PICMET), Japan, July 2014.
- “Managing Knowledge in a Three-Stage Product Development Project,” with Wenli Xiao and Cheryl Gaimon, Proceedings, Portland International Conference on Management of Engineering and Technology (PICMET), Japan, July 2014.
- “Environmental Implications for Online Retailing,” with Asoo Vakharia and Ruoxuan Wang, Proceedings, Manufacturing & Service Operations Management Conference, New York, NY, June 2012.
- “Overview of the Literature on Environmental Implications for E-Commerce,” with Asoo Vakharia and Ruoxuan Wang, Proceedings, APMS Conference, Lake Como, October 2010.
- “Fusion Product Design: A Market Offering Perspective,” with Chen, Y. and A.J. Vakharia, Proceedings, National Decision Sciences Institute Conference, Boston, MA, November 2008, pp. 1141-1146.
- “Investing in Knowledge-Based Resources: Analysis of Uncertainty and Managerial Systems,” with Cheryl Gaimon, Proceedings, National Decision Sciences Institute Conference, Washington D. C., November 2003.
- “Improving Time-To-Market Through Investment in Design and Process Capabilities,” with Richard Franza, Proceedings, Portland International Conference on Management of Engineering and Technology (PICMET), Portland, July 2001.
- “Industry Clockspeed and Dynamics: Appropriate Pacing of New Product Development,” Proceedings, Portland International Conference on Management of Engineering and Technology (PICMET), Portland, August 1999.
- “The Link Between Successful Process Change and Knowledge Creation,” with Cheryl Gaimon, Proceedings, Portland International Conference on Management of Engineering and Technology (PICMET), Portland, August 1999.
- “Effective Linkage of Multiple Process Change Projects,” with Cheryl Gaimon, Proceedings, Manufacturing and Service Operations Management (MSOM), Seattle, July 1998.
- “The Implications of Firm Size on Process Improvement Strategy,” with Cheryl Gaimon, Proceedings, Portland International Conference on Management of Engineering and Technology (PICMET), Portland, August 1997.
- “Taxonomies for Process Improvement,” with Cheryl Gaimon, Proceedings, National Decision Sciences Institute Conference, Orlando, November 1996.
- “Process Improvements for Competitive Advantage: Applications and Theory,” with Cheryl Gaimon, Proceedings, National Decision Sciences Institute Conference, Boston, November 1995.

“Analysis of Process Improvements for Manufacturing Excellence,” with Cheryl Gaimon, Proceedings, National Decision Sciences Institute Conference, Honolulu, November 1994.

RESEARCH PRESENTATIONS

- “Selling and Leasing for Digital Goods with Piracy in Supply Chains,” with Jang, H., Jung, K.S., and Kwark, Y., Invited (Reviewed) Presentation at Manufacturing and Service Operations Management (MSOM), Munich, Germany, June 2022.
- “Elwood S. Buffa Doctoral Dissertation Award,” Judge and Panelist, Decision Sciences Conference, November 2021.
- “Meet the Decision Sciences Journal Department Editors for Product, Service, and Process Innovation and Analytical Studies in a Supply Chain Management,” Panelist, Decision Sciences Conference, November 2021.
- “Editor Panel on Innovation and NPD,” Moderator, Decision Sciences Conference, November 2020.
- “Selling and Leasing for Digital Goods with Piracy in Supply Chains,” with Jang, H., Jung, K.S., and Kwark, Y., Invited Presentation at Georgia Tech University, February 2020.
- “The Impacts of Mergers, Capacity Expansion and Adoptions on Animal Shelter Performance: A Queuing Analysis,” with Turken, N. and Paul, A., INFORMS Annual Meeting, Seattle, WA, United States, October 2019.
- “Omnichannel Discounting for Bankruptcy,” with Geda, A. (Presenter), POM Annual Conference, Houston, TX, United States, May, 2018.
- “Probabilistic Selling for Vertically Differentiated Products with Salient Thinkers,” with Zheng, Q. B. (Presenter), Pan, X., POM Annual Conference, Houston, TX, United States, May 2018.
- “The Impact of Alternate Business Models on Digital Goods Sales with Piracy,” with Jang, H. (Presenter), Jung, K. S., Kwark, Y., POM Annual Conference, Houston, TX, United States, May 2018.
- “Probabilistic Selling For Vertically Differentiated Products: The Role Of Salience” with Zheng, Q. (Presenter), Pan, X. A., INFORMS Annual Meeting, Houston, TX, United States, May 2018.
- “Pricing Strategies under Service Competition and Uncertainty,” with Ghosh, V. (Presenter), Jung, K. S., Kwark, Y., Informs Annual Meeting, Houston, TX, October 2017.
- “The Impact of Online Reviews for Service Competition of Online Retailers,” with Ghosh, V. (Presenter), Jung, K. S., Kwark, Y., Presentation at the Production and Operations Management POMS 28th Annual Conference, Seattle, WA, United States, May 2017.
- “Probabilistic Selling for Vertically Differentiated Products,” with Quan Zheng and Xiajun (Amy) Pan, Invited Presentation at the Annual Product and Service Innovation Conference, Park City, Utah, February 2016.
- “Driving Top-Line Growth through Supply Chain Innovations,” Participant in invited panel discussion at the TCU Innovation Research Symposium on Innovation, Fort Worth, Texas, June 2015.
- “Operations Management and Information Systems Interface,” Participant in invited

- panel discussion at the Production and Operations Management (POMS) Conference, Washington DC, May 2015.
- “The Agency Model for Digital Goods: Strategic Analysis of Dual Channels in the Electronic Publishing Industry,” with Yinliang (Ricky) Tan, Presentation at the Portland International Conference on Management of Engineering and Technology (PICMET), Japan, July 2014.
- “Managing Knowledge in a Three-Stage Product Development Project,” with Wenli Xiao and Cheryl Gaimon, Presentation at the Portland International Conference on Management of Engineering and Technology (PICMET), Japan, July 2014.
- “Environmental Implications for Online Retailing,” with Asoo Vakharia and Ruoxuan Wang, Invited (Reviewed) Presentation at Manufacturing and Service Operations Management (MSOM), New York, New York, July 2012.
- “Environmental Implications for Online Retailing,” with Asoo Vakharia and Ruoxuan Wang, Invited Presentation at McGill University, Montreal, Canada, March 2012.
- “Environmental Implications for Online Retailing,” with Asoo Vakharia and Ruoxuan Wang, Invited Presentation at the Ninth Annual Product and Service Innovation Conference, Park City, Utah, February 2012.
- “Environmental Implications for Online Retailing,” with Asoo Vakharia and Ruoxuan Wang, Invited Presentation at Ohio State University, Columbus, Ohio, May 2011.
- “Overview of the Literature on Environmental Implications for E-Commerce,” with Asoo Vakharia and Ruoxuan Wang, Presentation at APMS Conference, Como, 2010.
- “Environmental Implications for Online Retailing,” with Asoo Vakharia and Ruoxuan Wang, Presentation at POMS Conference, Vancouver, 2010.
- “Knowledge Transfer in NPD Projects,” with Cheryl Gaimon and Wenli Hu, Presentation at POMS Conference, Vancouver, 2010.
- “Fusion Diffusion Confusion,” with Yuwen Chen, Invited Presentation at INFORMS Conference, San Diego, November 2009.
- “Optimal Product Introduction for Multiple Generations with Dynamic Pricing,” with Michelle M.H. Seref, Invited Presentation at INFORMS Conference, San Diego, November 2009.
- “Multi-Generation NPD with Dynamic Pricing,” with Michelle M.H. Seref, Presentation at POMS Conference, Orlando, May 2009.
- “Modes of Experimentation to Facilitate NPD Knowledge” with Cheryl Gaimon, Invited Presentation at INFORMS Conference, Washington D.C., October 2008.
- “Knowledge Management to Facilitate Production Ramp-Up,” with Cheryl Gaimon, Presentation at POMS Conference, La Jolla, May 2008.
- “Impact of Product and Pricing Decisions on Successive Generations of New Products” with Michelle M.H. Seref, Invited Presentation at INFORMS Conference, Seattle, November 2007.
- “Optimal Product Fusion and Portfolio Decisions for Multi-Function Devices,” Invited Presentation at the Fourth Annual Product and Service Innovation Conference, Park City, Utah, February 2007.
- Moderator for “Panel Discussion on Process Innovation, Knowledge Management, and Organizational Learning” College on Product Innovation and Technology Management, Production and Operations Management Conference, Boston, May 2006.

- “Projects with Sequential Iteration: Models and Complexity” with Anand Paul and Arunava Banerjee, Invited Presentation at INFORMS Conference, San Francisco, November 2005.
- Moderator for “Panel Discussion on NPD and Innovation,” INFORMS Conference, San Francisco, November, 2005.
- “The Impact of Dynamic Demand and Dynamic Net Revenues on Firm Clockspeed,” Invited Presentation at Optimal Control and Dynamic Games Workshop, Aix en Provence, France, June 2005.
- Moderator for “Panel Discussion on NPD and TM,” Production and Operations Management Conference, Chicago, May 2005.
- “Sourcing Decisions with Stochastic Supplier Reliability and Stochastic Demand,” Invited Presentation at Wilfred Laurier University in Canada, February 2005.
- “Sourcing Decisions with Stochastic Supplier Reliability and Stochastic Demand,” Invited Presentation at the Fourth Annual Florida Conference on Supply Chain Management, Cocoa Beach, February 2005.
- “Synchronizing Investments in Product and Process Throughout the Product Life Cycle,” Invited Presentation at INFORMS Conference, Denver, October 2004.
- “Implications of Supplier Strategies for Time-to-Market and Time-Back-to-Market After a Supply Disruption,” Invited Presentation at Production and Operations Management Conference, Cancun, Mexico, May 2004.
- “Managing Knowledge-Based Resource Capabilities Under Uncertainty,” with Cheryl Gaimon, Invited Presentation at Vanderbilt University, December 2003.
- “Investing in Knowledge-Based Resources: Analysis of Uncertainty and Managerial Systems,” with Cheryl Gaimon, DSI Conference, Washington D. C., November 2003.
- “Industry Clockspeed and the Pace of New Product Development,” Invited Presentation at INFORMS Conference, Atlanta, October 2003.
- “Investing in Product Development and Production Capabilities: The Crucial Linkage Between Time-to-Market and Ramp-up Time,” with Richard Franza, Invited Presentation at INFORMS Conference, Atlanta, October 2003.
- “Single Supplier vs. Multiple Supplier Sourcing Strategies under Uncertainty,” with Gerard Burke and Asoo Vakharia, INFORMS Conference, Atlanta, October 2003.
- “Investments in Knowledge-based Resource Capabilities with Uncertain Outcomes,” with Cheryl Gaimon, Production and Operations Management Conference, Savannah, April 2003.
- “Research Landscape in New Product Development,” Invited Presentation at National Decision Sciences Institute Conference, San Diego, November 2002.
- “Optimal Investment in Product and Process Capabilities to Enhance New Product Introduction,” with Rick Franza, Invited Presentation at National Decision Sciences Institute Conference, San Diego, November 2002.
- “Analysis of Single Supplier and Multiple Supplier Sourcing Strategies,” with Gerard Burke and Asoo Vakharia, National Decision Sciences Institute Conference, San Diego, November 2002.
- “Managing Knowledge-Based Core Capabilities Under Uncertainty,” with Cheryl Gaimon, Invited Conference on Knowledge Management, Carnegie Mellon, Pittsburgh, September 2001.

- “Improving Time-To-Market Through Investment in Design and Process Capabilities,” with Richard Franza, Portland International Conference on Management of Engineering and Technology (PICMET), Portland, July 2001.
- “Investment Strategies to Increase Speed of New Product Development,” with Rick Franza, INFORMS Conference, San Antonio, November 2000.
- “The Impact of Industry Clockspeed on a Firm’s New Product Development Activities,” INFORMS Conference, Salt Lake City, May 2000.
- “New Product Development and Time-to-Market Performance,” with Rick Franza, INFORMS Conference, Philadelphia, November 1999.
- “Industry Clockspeed and Dynamics: Appropriate Pacing of New Product Development,” Portland International Conference on Management of Engineering and Portland International Conference on Management of Engineering and Technology (PICMET), Technology (PICMET), Portland, August 1999.
- “The Link Between Successful Process Change and Knowledge Creation,” with Cheryl Gaimon, Portland International Conference on Management of Engineering and Portland International Conference on Management of Engineering and Technology (PICMET), Technology (PICMET), Portland, August 1999.
- “Industry Clockspeed and the Pace of New Product Development,” INFORMS Conference, Cincinnati, May 1999.
- “Investment Strategies to Increase Speed of New Product Development,” with Rick Franza, INFORMS Conference, Seattle, November 1998.
- “Effective Linkage of Multiple Process Change Projects” with Cheryl Gaimon, MSOM Conference, Seattle, July 1998.
- “Dynamic Strategies for the Implementation of Multiple Process Improvement Projects” with Cheryl Gaimon, POMS Conference, Santa Fe, March 1998.
- “Effective Implementation of Multiple Process Improvements: Managing Synergy and Conflict,” with Cheryl Gaimon, INFORMS Conference, Dallas, November 1997.
- “The Implications of Firm Size on Process Improvement Strategy,” with Cheryl Gaimon, Portland International Conference on Management of Engineering and Technology (PICMET), Portland, July 1997.
- “Taxonomies for Process Improvement,” with Cheryl Gaimon, National Decision Sciences Institute Conference, Orlando, November 1996.
- “Interviewing Strategies for New Graduates,” an Invited Panel Discussion for the Doctoral Consortium at the National Decision Sciences Institute Conference, Orlando, November 1996.
- “A Framework for the Strategic Analysis of Process Improvement,” with Cheryl Gaimon, INFORMS Conference, Atlanta, November 1996.
- “Strategies for Managing Process Improvement Uncertainty in Manufacturing Environments,” with Cheryl Gaimon, INFORMS Conference, Washington D.C., April 1996.
- “Process Improvements for Competitive Advantage: Applications and Theory,” with Cheryl Gaimon, National Decision Sciences Institute Conference, Boston, November 1995.
- “Strategic Implications of Process Improvements for Manufacturing Environments,” with Cheryl Gaimon, INFORMS Conference, New Orleans, October 1995.
- “Incorporating Risk Preference into Single-Machine Scheduling with Uncertain

- Processing Times,” with Richard L. Daniels, INFORMS Conference, Los Angeles, April 1995.
- “Process Improvements for Manufacturing Excellence,” Invited Presentation for the Intel Foundation Graduate Fellowship Forum, Santa Clara, January 1995.
- “Analysis of Process Improvements for Manufacturing Excellence,” with Cheryl Gaimon, National Decision Sciences Institute Conference, Honolulu, November 1994.
- “Achieving Long Term Goals While Minimizing Confusion: Optimal Policies for Process Improvements,” with Cheryl Gaimon, ORSA/TIMS Conference, Detroit, October 1994.

INDUSTRY PRESENTATIONS

- “Supply Chain Transparency,” Presentation at Institute of Supply Managers ISM Meeting, Jacksonville, 2015
- “Value of Education for Supply Chain Managers,” Presentation at Institute of Supply Managers ISM Meeting, Tampa, 2010.
- “Global Sourcing,” Presentation at National Association of Purchasing Managers Meeting, Ocala, 2010.